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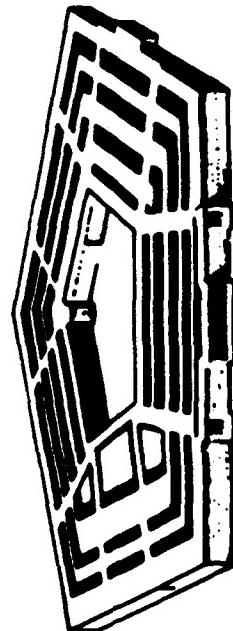
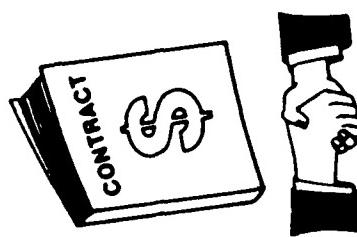
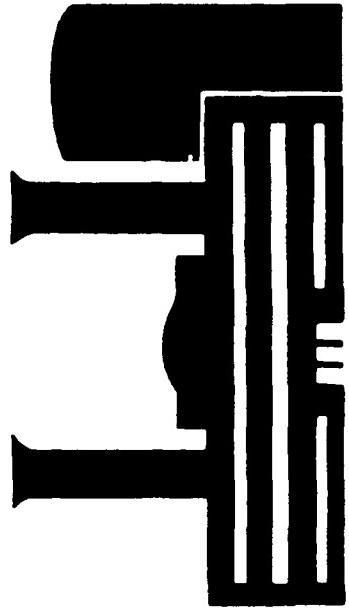
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Department of Defense

PRIME CONTRACT AWARDS

First Half Fiscal Year 1992

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PRIME CONTRACT AWARDS

First Half Fiscal Year 1992



Department of Defense
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FOREWORD

Prime Contract Awards is published semiannually except for fiscal years 1989 and 1990 when, due to statistical anomalies in the first half of fiscal year 1989, only the annual reports were published. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1982 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at government-owned-and-operated establishments such as Navy Shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions. For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during the first half of fiscal year 1992 totaled \$56,522,983 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 4,131,608
Work Outside United States	2,069,065
Educational and Nonprofit Institutions	1,375,870
Business Firms Inside United States	48,870,895
Tariff or Regulated Acquisitions	<u>75,545</u>
TOTAL	\$56,522,983

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$3,138 million as follows: Army, \$768 million; Navy, \$980 million; Air Force, \$1,370 million; Defense Logistics Agency, \$16 million and Other Defense Agencies, \$4 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of fiscal year 1992 (October 1991 through March 1992) totaled \$56,523 million. This was a decrease of \$8,314 million (12.8 percent) below the \$64,837 million awarded during the first half of fiscal year 1991. Contract awards to U.S. businesses for work inside the United States decreased by \$6,136 million. Awards for work outside the United States decreased by \$2,095 million and awards to educational or nonprofit institutions decreased by \$582 million, while awards to or through other Government Agencies increased by \$503 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased steadily from \$124.7 billion in FY 1982 to \$163.7 billion in 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990 an upward trend is again shown which continued through FY 1991. The long term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$8,619 million during the first half of fiscal year 1992, a decrease of \$1,657 million over the \$10,276 million during the first half of fiscal year 1991. In terms of net value, small businesses received 17.6 percent of the prime contracts awarded to all business firms for work done in the United States during the first half of FY 1992 compared to 18.7 percent during the first half of fiscal year 1991.

Chart 1 shows that 2,578,000 procurement actions, or 66.6 percent of the total 3,871,956 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1982 through FY 1991.

TABLE 1
**DoD Prime Contract Awards by Type of Contractor,
 According to Defense Component: FY 1992-FY 1991**
^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	Oct 91-	Oct 90-	Oct 91-	Oct 90-	Oct 91-	Oct 90-
	Mar 92	Mar 91	Mar 92	Mar 91	Mar 92	Mar 91
TOTAL C/	\$56,522,983	\$64,836,702	\$11,206,660	\$12,688,763	\$17,581,261	\$20,121,078
ACTIONS OF \$25,000 OR LESS	5,502,846	5,739,840	895,995	1,633,387	1,193,582	1,209,144
ACTIONS OVER \$25,000	51,020,137	50,076,862	10,310,675	11,045,376	16,387,579	18,821,334
INTERAGENCY / FMS	4,131,608	3,628,929	1,014,581	1,125,119	1,351,635	1,195,294
ACTIONS OF \$25,000 OR LESS	550,263	533,193	149,574	155,073	168,816	183,808
ACTIONS OVER \$25,000	3,601,345	3,085,736	865,007	970,046	1,182,819	1,011,486
FOR WORK OUTSIDE U. S. D/	2,069,065	4,163,762	396,353	792,049	354,328	960,953
ACTIONS OF \$25,000 OR LESS	314,332	302,273	56,776	104,575	44,745	61,988
ACTIONS OVER \$25,000	1,754,733	3,861,489	329,577	687,514	309,583	898,965
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,375,870	1,958,208	347,081	345,188	131,312	416,868
ACTIONS OF \$25,000 OR LESS	47,825	49,230	14,703	13,520	9,454	11,363
ACTIONS OVER \$25,000	1,328,045	1,908,978	332,378	331,668	121,858	405,505
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	48,870,895	55,006,451	9,374,930	10,349,197	15,743,854	17,547,683
ACTIONS OF \$25,000 OR LESS	4,524,880	4,785,792	501,217	1,283,049	910,535	1,042,305
ACTIONS OVER \$25,000	44,356,015	50,226,659	8,763,713	9,056,148	14,773,319	16,565,378
SMALL BUSINESS FIRMS	8,619,489	10,276,421	2,120,471	2,308,917	2,681,148	2,631,178
ACTIONS OF \$25,000 OR LESS	2,351,796	2,655,293	460,563	608,949	696,717	690,365
ACTIONS OVER \$25,000	6,267,693	7,621,128	1,659,909	1,699,968	1,964,431	1,940,813
OTHER BUSINESS FIRMS	40,251,406	44,730,030	7,254,459	8,040,280	13,062,706	14,916,505
ACTIONS OF \$25,000 OR LESS	2,183,084	2,130,499	130,654	684,100	273,349	351,940
ACTIONS OVER \$25,000	38,068,322	42,599,531	7,123,805	7,356,180	12,788,887	14,564,565
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	17.6	18.7	22.6	22.3	17.0	15.0
ACTIONS OF \$25,000 OR LESS	51.9	55.5	77.9	47.1	71.8	66.2
ACTIONS OVER \$25,000	14.1	15.2	18.9	18.8	13.4	11.8

^{a/} For definitions and coverage, see notes on coverage.

^{b/} Includes Other Defense Agency awards.

^{c/} Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

^{d/} Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1992-FY 1991
^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 91-	Oct 90-	Mar 91	Oct 91-	Oct 90-	Mar 91	Oct 91-	Oct 90-	Mar 91
TOTAL C/	\$18,837,909	\$22,247,427	\$3,824,525	\$7,118,545	\$802,131	\$827,359			
ACTIONS OF \$25,000 OR LESS	1,026,177	1,591,690	646,628	1,045,097	97,141	123,207			
ACTIONS OVER \$25,000	17,811,732	20,655,737	3,177,898	6,073,448	704,990	704,152			
INTERAGENCY / FMS	1,555,597	1,165,918	56,509	84,275	18,690	24,041			
ACTIONS OF \$25,000 OR LESS	153,412	145,331	32,968	35,068	10,993	15,211			
ACTIONS OVER \$25,000	1,502,185	1,020,587	23,541	49,207	7,697	8,830			
FOR WORK OUTSIDE U. S. D/	681,835	737,610	560,818	1,497,210	2,375	1,471			
ACTIONS OF \$25,000 OR LESS	187,856	125,679	13,935	8,164	0	0			
ACTIONS OVER \$25,000	493,979	611,931	546,882	1,489,046	2,375	1,471			
EDUCATIONAL + NONPROFIT INSTITUTIONS	765,424	960,029	30,143	85,123	8,083	5,116			
ACTIONS OF \$25,000 OR LESS	14,767	16,659	3,579	5,489	2,783	1,843			
ACTIONS OVER \$25,000	750,657	943,370	26,564	79,634	5,301	3,273			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	15,734,768	19,383,838	3,176,374	5,451,310	772,257	795,528			
ACTIONS OF \$25,000 OR LESS	669,857	1,303,989	595,463	995,749	82,641	104,950			
ACTIONS OVER \$25,000	15,664,911	18,079,849	2,580,910	4,455,561	689,616	690,578			
SMALL BUSINESS FIRMS	1,792,205	2,195,622	1,175,968	2,579,790	322,833	322,298			
ACTIONS OF \$25,000 OR LESS	434,825	573,599	376,550	679,269	70,149	87,331			
ACTIONS OVER \$25,000	1,357,380	1,622,023	799,418	1,900,521	252,683	234,967			
OTHER BUSINESS FIRMS	13,942,563	17,188,216	2,000,406	2,871,520	449,424	473,230			
ACTIONS OF \$25,000 OR LESS	235,032	730,390	218,913	316,480	12,491	17,619			
ACTIONS OVER \$25,000	13,707,531	16,457,826	1,781,493	2,555,040	436,933	455,611			
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	11.4	11.3	37.0	47.3	41.8	40.5			
ACTIONS OF \$25,000 OR LESS	64.9	44.0	63.2	68.2	84.9	83.2			
ACTIONS OVER \$25,000	9.0	9.0	31.0	42.7	36.6	34.6			

TABLE 2
**DoD Prime Contract Awards by Quarter and Type of Contractor,
 According to Defense Component: FY 1992 - FY 1991**
 A/
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR 1992	1991	FISCAL YEAR 1992	1991	FISCAL YEAR 1992	1991
TOTAL C/	\$56,522,983	\$150,855,267	\$11,206,660	\$36,890,295	\$17,581,261	\$45,846,496
1st Qtr., Oct-Dec	18,152,641	18,768,100	2,050,447	1,522,609	7,701,356	6,196,713
2nd Qtr., Jan-Mar	38,370,342	46,068,002	8,856,213	11,166,154	9,879,905	13,624,365
3rd Qtr., Apr-Jun	0	30,718,041	0	8,733,246	0	10,361,678
4th Qtr., Jul-Sep	0	55,300,524	0	15,468,286	0	15,363,740
INTERAGENCY / FMS	4,131,608	11,947,930	1,014,581	4,192,633	1,351,635	3,033,279
1st Qtr., Oct-Dec	1,788,528	1,042,204	274,125	65,473	713,836	708,515
2nd Qtr., Jan-Mar	2,342,981	2,586,125	740,456	1,059,646	637,799	486,719
3rd Qtr., Apr-Jun	0	2,423,099	0	834,847	0	687,093
4th Qtr., Jul-Sep	0	5,895,902	0	2,232,667	0	1,150,894
FOR WORK OUTSIDE U. S. D/	2,069,065	9,178,174	396,353	2,252,977	354,328	2,371,314
1st Qtr., Oct-Dec	987,448	1,787,575	164,284	212,194	157,336	260,189
2nd Qtr., Jan-Mar	1,081,617	2,376,187	232,069	579,855	196,992	700,164
3rd Qtr., Apr-Jun	0	2,211,350	0	665,036	0	644,530
4th Qtr., Jul-Sep	0	2,803,062	0	795,892	0	765,831
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,375,870	3,645,617	347,081	634,018	131,312	831,472
1st Qtr., Oct-Dec	394,419	559,249	86,685	74,834	61,209	137,147
2nd Qtr., Jan-Mar	981,451	1,998,959	260,397	270,354	70,103	279,721
3rd Qtr., Apr-Jun	0	800,048	0	101,819	0	219,011
4th Qtr., Jul-Sep	0	887,361	0	187,011	0	215,403
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB. TOTAL)	48,870,895	125,878,379	9,374,930	29,611,843	15,743,854	39,609,593
1st Qtr., Oct-Dec	14,962,030	15,360,016	1,905,980	1,151,450	6,768,920	5,390,834
2nd Qtr., Jan-Mar	33,908,866	39,546,435	7,568,950	9,197,747	8,974,934	12,156,849
3rd Qtr., Apr-Jun	0	25,115,270	0	7,064,298	0	8,830,670
4th Qtr., Jul-Sep	0	45,656,658	0	12,198,298	0	13,231,240
SMALL BUSINESS FIRMS	8,619,489	25,936,484	2,120,471	6,716,626	2,681,148	7,876,409
1st Qtr., Oct-Dec	2,796,047	3,111,196	592,089	383,464	995,345	907,248
2nd Qtr., Jan-Mar	5,823,442	7,165,225	1,528,382	1,925,453	1,685,803	1,723,930
3rd Qtr., Apr-Jun	0	4,730,578	0	1,367,338	0	1,594,363
4th Qtr., Jul-Sep	0	10,929,485	0	3,040,371	0	3,650,868
OTHER BUSINESS FIRMS	40,251,406	99,941,895	7,254,459	22,895,217	13,062,706	31,733,184
1st Qtr., Oct-Dec	12,165,982	12,248,820	1,213,891	7,677,986	5,773,575	4,483,586
2nd Qtr., Jan-Mar	28,085,424	32,581,210	6,040,568	7,272,284	7,289,131	10,432,919
3rd Qtr., Apr-Jun	0	20,984,692	0	5,697,010	0	7,236,000
4th Qtr., Jul-Sep	0	34,127,173	0	9,157,927	0	9,580,372
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	17.6	20.6	22.6	22.7	17.0	19.9
1st Qtr., Oct-Dec	18.7	20.3	32.8	33.3	14.7	16.8
2nd Qtr., Jan-Mar	17.2	18.1	20.2	20.9	18.8	14.2
3rd Qtr., Apr-Jun	0	18.8	0	19.4	0	18.1
4th Qtr., Jul-Sep	0	23.9	0	24.3	0	27.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards

C/ Commencing in FY 1993 includes Tariffs or Regulated Acquisitions not included elsewhere in this table.

D/ Includes Foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1992 - FY 1991

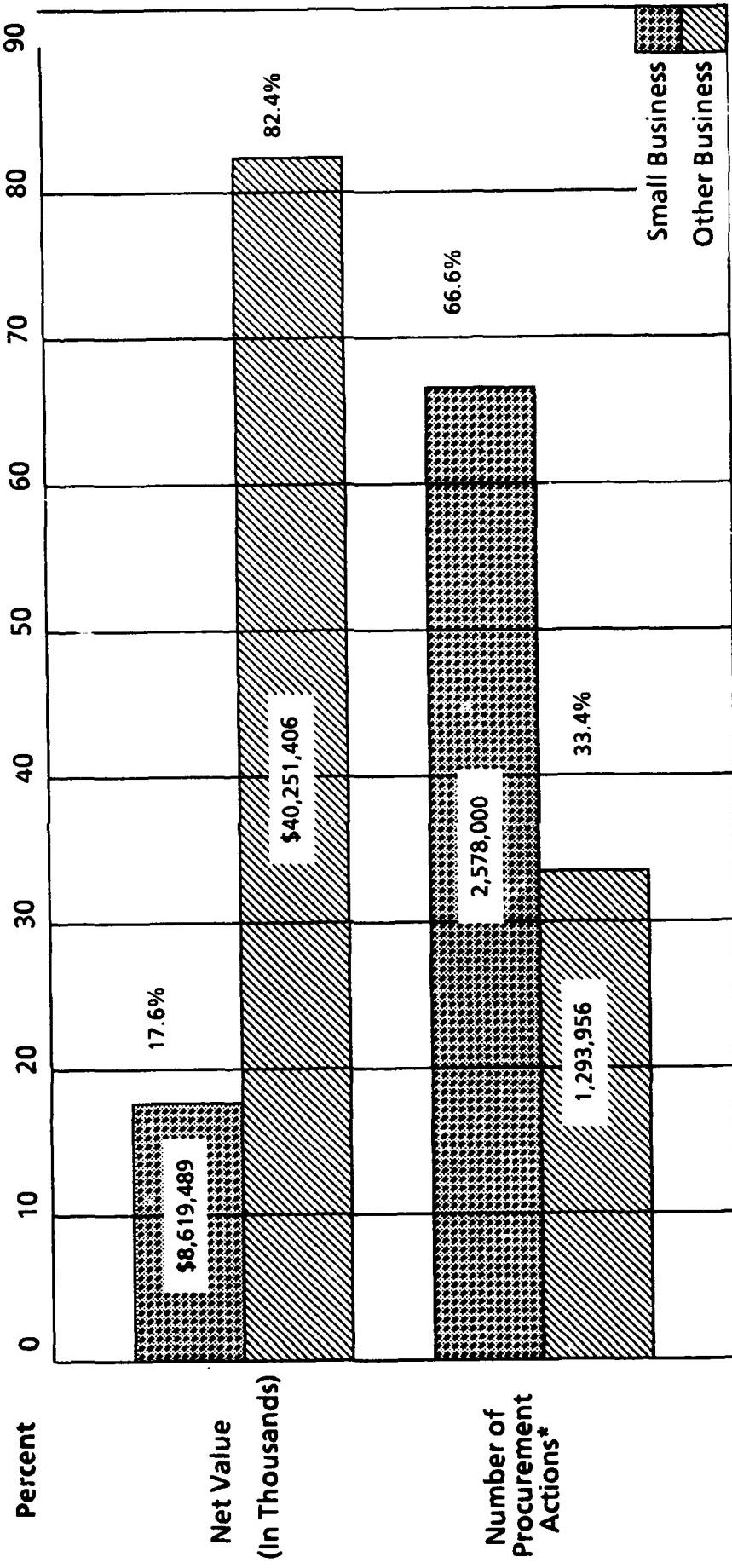
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR	1991	FISCAL YEAR	1992	FISCAL YEAR	1991
TOTAL C/	\$18,837,909	\$48,214,378	\$3,824,525	\$13,331,280	\$802,131	\$2,331,883
1st Qtr., Oct-Dec	5,867,007	7,781,758	1,206,337	2,555,027	299,600	53,374
2nd Qtr., Jan-Mar	12,970,902	14,455,859	2,617,688	4,563,518	512,531	773,985
3rd Qtr., Apr-Jun	0	8,185,153	0	1,810,629	0	469,252
4th Qtr., Jul-Sep	0	17,781,758	0	4,312,106	0	1,035,222
INTERAGENCY / FMS	1,655,597	4,341,087	56,509	195,668	18,690	65,859
1st Qtr., Oct-Dec	760,122	219,369	21,301	29,092	6,586	8,384
2nd Qtr., Jan-Mar	895,415	986,539	35,208	55,183	12,104	15,557
3rd Qtr., Apr-Jun	0	832,607	0	36,816	0	13,015
4th Qtr., Jul-Sep	0	2,352,562	0	74,507	0	28,443
FOR WORK OUTSIDE U. S. D/	681,835	1,947,943	560,818	2,332,847	2,375	8,283
1st Qtr., Oct-Dec	188,016	279,502	468,078	4,003,460	134	1,410
2nd Qtr., Jan-Mar	513,819	458,108	92,740	433,150	2,241	1,411
3rd Qtr., Apr-Jun	0	333,201	0	527,515	0	2,045
4th Qtr., Jul-Sep	0	877,332	0	398,132	0	4,167
EDUCATIONAL + NONPROFIT INSTITUTIONS	765,424	1,576,354	30,143	195,411	8,083	21,016
1st Qtr., Oct-Dec	210,777	324,950	12,163	19,527	1,698	989
2nd Qtr., Jan-Mar	554,666	635,059	17,981	65,956	6,385	4,227
3rd Qtr., Apr-Jun	0	287,783	0	77,301	0	5,192
4th Qtr., Jul-Sep	0	368,552	0	32,987	0	10,108
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	15,734,768	40,348,615	3,176,374	10,606,024	772,257	2,232,369
1st Qtr., Oct-Dec	4,728,002	6,967,913	705,003	1,502,504	20,817	43,419
2nd Qtr., Jan-Mar	11,006,766	12,445,925	2,471,311	3,998,866	551,380	752,099
3rd Qtr., Apr-Jun	0	6,781,554	0	1,188,647	0	44,814
4th Qtr., Jul-Sep	0	14,183,253	0	3,956,067	0	939,627
SMALL BUSINESS FIRMS	1,792,205	5,343,001	1,175,968	4,332,737	322,833	934,659
1st Qtr., Oct-Dec	724,262	1,000,929	298,535	750,578	108,674	26,220
2nd Qtr., Jan-Mar	1,067,953	1,194,683	877,493	1,859,212	214,159	386,058
3rd Qtr., Apr-Jun	0	1,865,956	0	1,502,019	0	176,229
4th Qtr., Jul-Sep	0	2,283,443	0	1,240,888	0	44,342
OTHER BUSINESS FIRMS	13,942,563	35,005,614	2,000,406	6,223,287	449,424	1,298,314
1st Qtr., Oct-Dec	4,003,750	5,966,984	406,468	751,594	112,203	7,259
2nd Qtr., Jan-Mar	9,938,814	11,221,212	1,593,938	2,119,594	337,221	465,991
3rd Qtr., Apr-Jun	0	15,611,658	0	2,656,558	0	259,885
4th Qtr., Jul-Sep	0	11,899,760	0	2,715,199	0	555,595
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	11.4	13.2	37.0	41.3	41.8	41.9
1st Qtr., Oct-Dec	15.3	14.4	42.3	50.0	49.2	83.3
2nd Qtr., Jan-Mar	9.7	9.6	35.5	46.3	38.8	28.0
3rd Qtr., Apr-Jun	0	12.7	0	46.9	0	39.8
4th Qtr., Jul-Sep	0	16.1	.0	31.4	.0	43.9

Prepared By: Washington Headquarters Services
 Directorate For Information Operations and Reports

Chart 1

**Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:
First Half Fiscal Year 1992**



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1991 - FY 1982

(AMOUNTS IN MILLIONS)

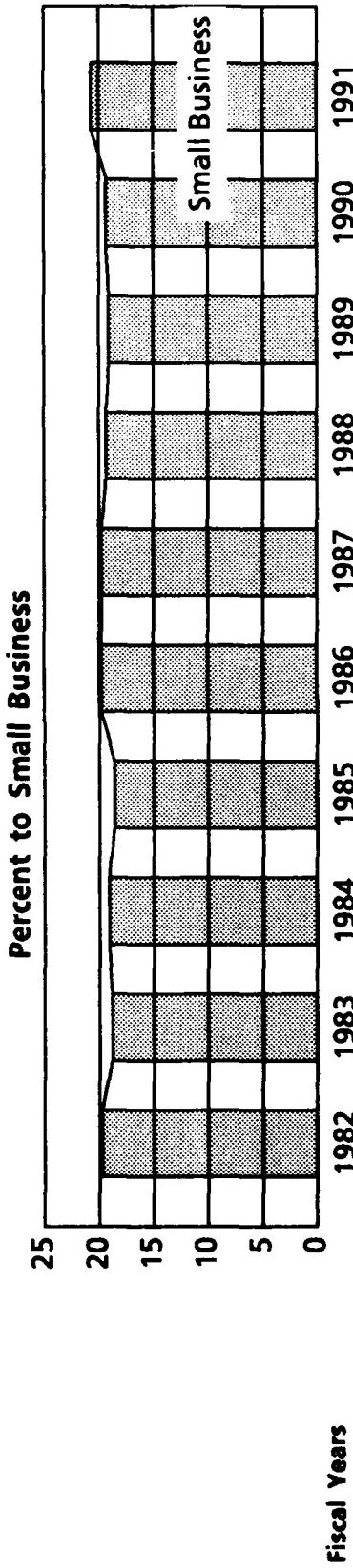
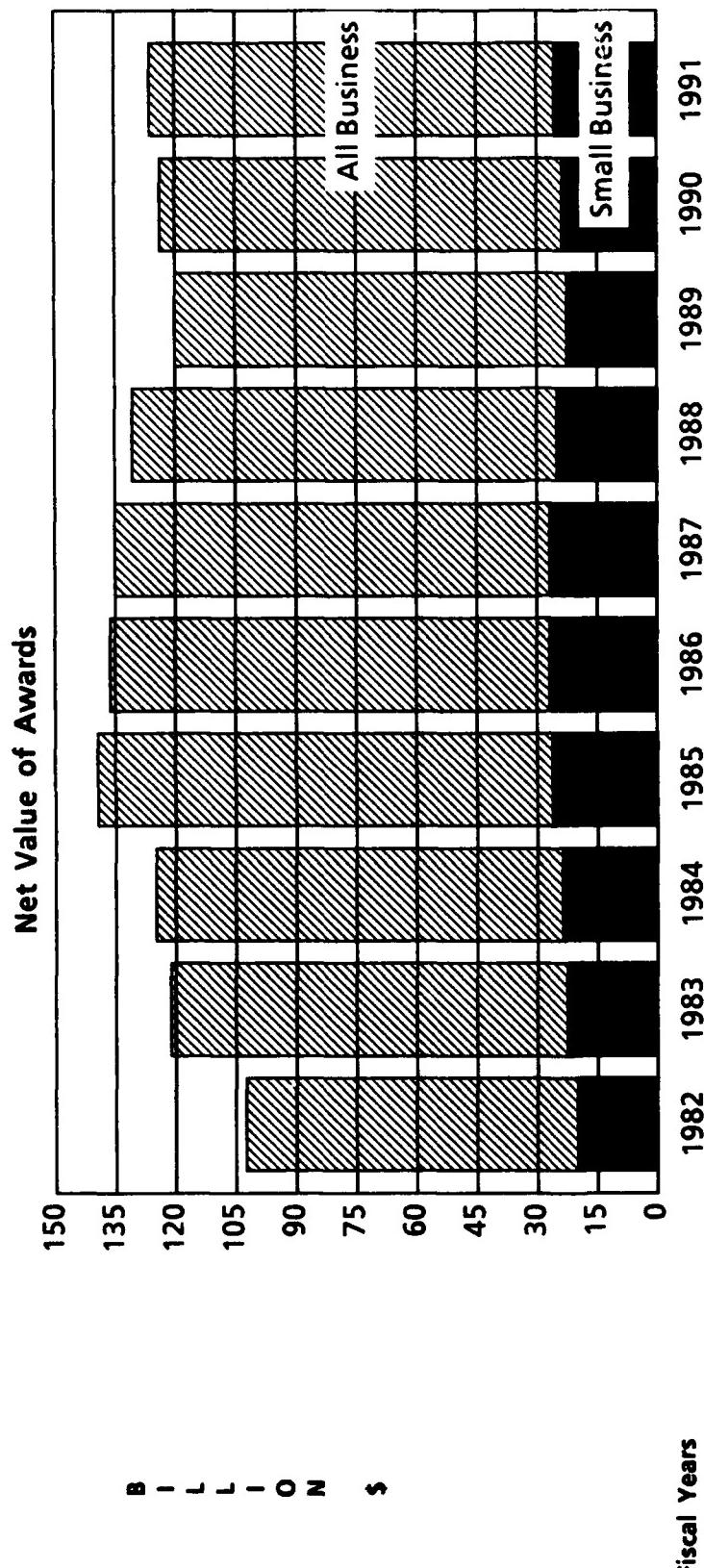
Type of Contractor	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982
TOTAL	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829	\$163,725	\$146,032	\$140,483	\$124,725
Army	36,890	33,333	31,979	32,846	36,800	37,512	37,497	33,399	29,893	29,745
Navy	45,846	46,945	47,831	55,843	54,974	49,630	52,026	45,431	48,658	39,776
Air Force	48,214	46,902	43,915	46,633	47,305	48,852	46,839	41,436	34,732	15,989
Defense Logistics Agency	13,331	11,120	10,923	11,166	11,229	16,547	15,173	14,884	15,196	1,949
Civil Functions	12,332	2,322	1,495	2,169	1,981	1,711	1,767	1,853	1,949	1,949
Other Defense Agencies	4,241	4,550	3,200	2,986	4,220	4,578	3,960	3,626	3,350	2,514
INTERAGENCY /FMS	11,948	9,364	9,579	8,919	8,809	9,884	12,399	10,098	9,903	12,755
Army	4,193	2,281	1,679	1,789	1,900	2,523	2,696	2,636	2,808	4,179
Navy	3,033	2,948	3,416	3,193	3,566	2,841	2,429	3,355	3,106	2,811
Air Force	4,341	4,378	4,147	3,493	3,772	4,758	3,516	3,404	4,724	2,488
Defense Logistics Agency	196	134	218	251	326	375	366	274	326	52
Civil Functions	66	64	72	73	72	75	75	75	201	160
Other Defense Agencies	119	159	79	121	236	295	275	250		
FOR WORK OUTSIDE U. S. C/	9,178	7,149	6,381	8,149	8,863	9,081	8,611	8,311	7,236	7,522
Army	2,253	2,280	2,331	3,082	3,423	3,113	3,205	2,559	2,196	2,208
Navy	2,371	1,442	1,287	1,455	1,463	1,404	1,068	1,163	982	6,644
Air Force	1,948	1,105	1,213	1,924	2,367	1,894	1,446	1,649	1,302	1,443
Defense Logistics Agency	2,333	1,570	1,412	1,583	1,571	2,578	2,535	2,876	2,112	3,188
Civil Functions	8	10	1	20	16	4	7	9	2	*
Other Defense Agencies	265	142	138	86	84	87	50	56	41	40
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,646	3,530	3,272	3,469	3,495	3,368	3,129	2,710	2,248	1,984
Army	634	443	423	440	474	437	403	343	309	263
Navy	831	837	952	1,142	1,081	1,152	1,073	965	691	626
Air Force	1,576	1,781	1,605	1,614	1,555	1,450	1,330	1,167	1,081	946
Defense Logistics Agency	195	110	115	89	100	90	83	60	8	21
Civil Functions	21	26	19	42	33	41	61	44	34	34
Other Defense Agencies	387	332	159	142	212	198	181	131	125	95
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	125,878	123,821	120,003	130,815	135,340	136,497	139,587	124,912	121,096	102,463
Army	29,612	28,127	27,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515
Navy	39,610	41,117	42,176	50,054	48,944	44,232	45,656	39,948	43,880	35,649
Air Force	40,349	39,039	36,949	39,601	40,615	41,737	40,507	40,507	35,649	35,649
Defense Logistics Agency	10,606	9,303	9,177	9,244	9,222	13,503	12,190	11,673	12,150	12,512
Civil Functions	2,233	2,018	1,434	2,035	1,889	1,588	1,624	1,734	1,854	1,873
Other Defense Agencies	3,469	3,616	2,824	2,247	3,687	3,997	3,555	3,189	2,982	2,219
SMALL BUSINESS FIRMS	25,936	23,956	22,772	25,229	26,914	26,049	23,816	22,769	20,143	
Army	6,717	5,771	5,137	6,462	7,522	7,628	7,749	6,765	5,604	5,094
Navy	7,876	7,673	7,698	8,157	7,755	7,421	7,022	6,100	5,854	4,552
Air Force	5,343	5,170	4,583	5,169	5,361	4,869	4,033	4,341	3,932	3,443
Defense Logistics Agency	4,382	3,813	4,219	3,990	4,152	5,445	5,136	5,238	6,064	5,888
Civil Functions	935	821	682	979	1,050	924	883	928	910	831
Other Defense Agencies	683	607	453	472	784	627	555	534	404	325
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %	19.1 %	18.8 %	19.7 %
Army	22	20	18	23	24	24	24	24	22	22
Navy	19	19	18	16	15	16	15	15	13	12
Air Force	13	12	13	12	13	12	11	10	7	12
Defense Logistics Agency	4	4	4	4	4	4	4	4	4	4
Civil Functions	41	41	42	41	40	43	42	43	49	44
Other Defense Agencies	41	40	40	40	40	40	40	40	49	44

^{a/} For definitions and coverage, see notes on coverage.
^{b/} Commencing with FY 1889 the total includes Tri-Service Regulated Acquisitions not included elsewhere in this table.
^{c/} Includes foreign firms for performance in U.S.
^{d/} Less than \$500,000.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and Percent Distribution to Small Businesses: FY 1982 - 1991



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1992 and the first half of FY 1991, and in Table 6 for FY 1982 through FY 1991. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1982 through FY 1991.

Total DoD procurement from U.S. businesses for work performed in the United States during the first half of FY 1992 totaled \$48,871 million; \$6,136 million (11.1 percent) less than the first half of FY 1991. A comparison of first half 1992 totals show a decrease in the Major Hard Goods and the All Other Categories with an increase in the Services Category.

The largest decreases in the procurement programs were in Missile and Space Systems, \$2,647 million; Ships, \$1,793 million; Subsistence, \$951 million; and Tank Automotive, \$649 million.

The programs with the largest increases were Construction, \$252 million; Ammunition, \$249 million; and Other Aircraft Equipment and Supplies, \$222 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for the first half of FY 1992 and the first half of FY 1991.

**DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1992 - FY 1991^{a/}**
(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1991 - March 1992			October 1990 - March 1991						
	TOTAL (1)	% (2)	SMALL BUSINESS (3)	TOTAL (1)	% (2)	SMALL BUSINESS (3)				
TOTAL /C	\$56,522,983					\$64,836,702				
INTERAGENCY/FMS	4,131,608			3,628,929						
FOR WORK OUTSIDE U. S. D/	2,069,065			4,163,762						
EDUCATIONAL + NON-PROFIT INSTITUTIONS	1,375,870			1,958,208						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	48,870,895	100.0	\$8,619,489	100.0	17.6	55,006,451	100.0	\$10,276,421	100.0	18.7
MAJOR HARD GOODS (SUB-TOTAL)	29,288,491	59.9	2,016,737	23.4	6.9	34,301,622	62.4	2,182,050	21.2	6.4
AIRCRAFT (SUB-TOTAL)	10,736,738	22.0	327,694	3.8	3.1	20,797,937	19.6	465,125	4.5	4.3
AIRCRAFT AND RELATED ASSEMBLIES AND SPARES	8,090,167	16.6	111,048	1.3	1.4	8,073,577	14.7	168,063	1.6	2.1
AIRCRAFT ENGINES AND RELATED SPARES	1,164,065	2.4	65,863	0.8	0.7	1,463,557	2.7	68,412	0.7	4.7
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	1,482,506	3.0	150,783	1.8	1.0	1,260,803	2.3	228,650	2.2	18.1
MISSILE AND SPACE SYSTEMS	5,966,911	12.2	232,718	2.7	3.9	8,613,852	15.7	330,336	3.2	3.8
SHIPS	3,587,944	7.3	381,970	4.4	10.7	5,380,632	9.8	358,305	3.5	6.7
TRUCK-AUTOMOTIVE (SUB-TOTAL)	614,556	1.3	228,368	2.7	37.2	1,263,304	2.3	274,617	2.7	21.7
COMBAT VEHICLES	331,003	0.7	121,820	1.4	36.8	573,181	1.0	104,545	1.0	18.2
NON-COMBAT VEHICLES	283,552	0.6	106,548	1.2	37.6	690,123	1.3	170,072	1.7	24.6
WEAPONS	609,174	1.3	71,454	0.8	11.7	877,367	1.6	88,584	0.9	10.1
AMMUNITION	1,582,212	3.2	123,886	1.4	7.8	1,333,100	2.4	127,244	1.2	9.5
ELECTRONICS AND COMMUNICATION EQUIPMENT	6,190,956	12.7	650,648	7.6	10.5	6,035,430	11.0	537,839	5.2	8.9
SERVICES	7,978,559	16.3	1,971,832	22.9	24.7	7,455,522	13.6	2,037,220	19.8	27.3
ALL OTHER (SUB-TOTAL)	11,603,846	23.7	4,630,919	53.7	39.9	13,249,307	24.1	6,057,151	58.9	45.7
SUBSISTENCE	601,130	1.2	159,756	1.9	26.6	1,552,464	2.8	85,778	7.9	52.6
TEXTILES, CLOTHING AND EQUIPAGE	271,781	0.6	171,384	2.0	63.1	754,113	1.4	43,103	4.2	57.2
FUELS + LUBRICANTS (SUB-TOTAL)	1,397,489	2.9	320,431	3.7	22.9	1,349,300	2.5	319,176	3.1	23.7
PETROLEUM	1,357,004	2.8	293,203	3.4	21.6	1,312,141	2.4	291,574	2.8	22.2
OTHER FUELS + LUBRICANTS SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	39,141	0.1	25,938	0.3	66.3	31,920	0.1	22,479	0.2	70.4
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	1,344	*	1,290	*	96.0	5,239	*	5,123	0.1	97.8
BUILDING SUPPLIES	42,206	0.1	5,626	0.1	13.3	9,341	*	4,712	0.1	50.4
TRANSPORTATION EQUIPMENT	90,110	0.2	27,735	0.3	31.8	78,675	0.1	19,286	0.2	24.5
CONSTRUCTION EQUIPMENT	8,244	*	1,309	*	15.9	9,139	*	4,023	*	44.0
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	163,052	0.3	21,858	0.3	13.4	267,906	0.5	70,421	0.7	26.3
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	9,305	*	5,185	0.1	55.7	10,511	*	4,839	0.1	46.0
MATERIALS HANDLING EQUIPMENT	30,981	0.1	20,175	0.2	65.1	37,313	0.1	17,105	0.2	45.8
ALL OTHER SUPPLIES + EQUIPMENT	2,352,241	4.8	56,478	6.8	2.9	2,544,154	4.6	793,878	7.7	31.2
CONSTRUCTION ALL ACTIONS OF \$25,000 OR LESS	2,102,427	4.3	958,196	11.1	45.6	1,850,101	3.4	921,537	9.0	49.8
	4,534,880	9.3	2,351,796	27.3	51.9	4,785,792	8.7	2,655,293	25.8	55.5

^{a/} For definitions and coverage, see notes on coverage.
^{b/} By percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
^{c/} Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
^{d/} Includes foreign firms for performance in U.S. less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate For Information Operations and Reports
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Chart III

**Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: First Half FY 1992 - 1991**

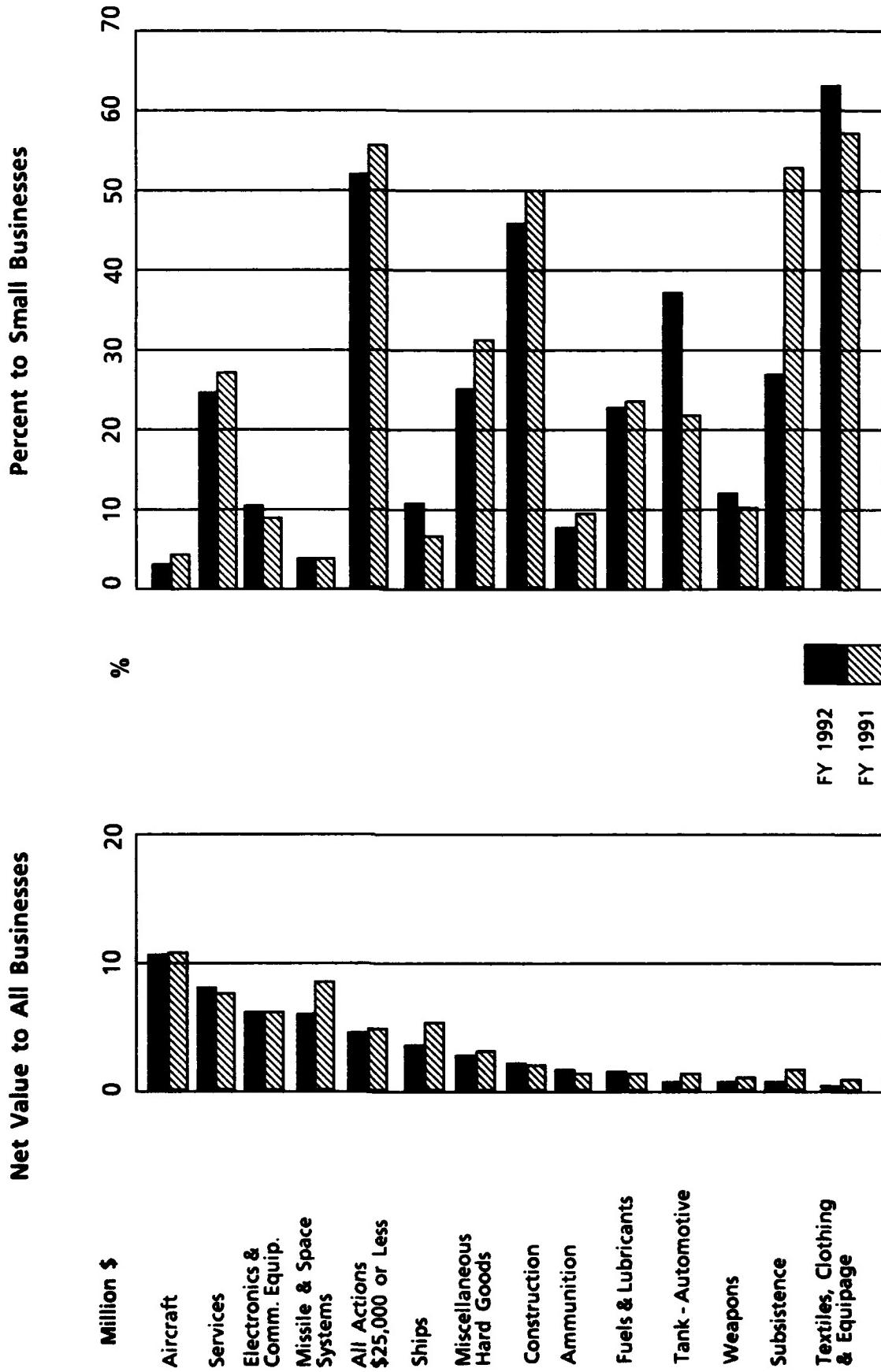


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1991 - FY 1987^{A/}

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT			
FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87
TOTAL	8/								
INTERGOVERNMENTAL FIRMS		\$150,855,269	\$144,672,473	\$139,343,457	\$151,352,713	\$156,507,586	8,808,963		
FOR WORK OUTSIDE THE U.S. C/		11,937,932	9,964,253	9,579,291	8,919,370	8,149,175	8,863,365		
EDUCATIONAL AND NONPROFIT INSTITUTIONS		9,118,174	7,149,132	6,380,922	3,272,473	3,469,352	3,494,938		
BUSINESS FIRMS FOR WORK IN THE U.S.									
BUSINESS FIRMS TOTAL		125,878,379	123,820,831	120,002,855	130,814,816	135,340,300	100,0	100,0	100,0
MAJOR HARD GOODS (SUBTOTAL)		74,157,414	79,120,289	79,917,592	85,856,513	93,015,159	58,9	63,9	66,6
Aircraft		23,631,167	23,991,453	24,625,694	24,918,326	27,683,991	18,8	19,4	20,2
Missile and Space Systems		16,331,898	17,138,839	18,735,096	19,693,980	19,781,484	13,0	13,8	15,1
Ships		9,313,719	10,303,581	9,596,142	11,716,230	11,471,728	7,4	8,3	10,5
Tank-Automotive		4,372,993	3,322,910	3,821,233	3,927,925	4,853,662	3,4	2,7	3,0
Weapons		1,777,928	1,842,150	1,518,643	1,667,409	2,089,819	1,4	1,5	1,6
Rummunition		3,564,703	3,032,433	3,906,150	4,119,354	4,553,004	2,8	3,3	3,1
Electronics and Communications Equip.		15,219,516	18,481,873	18,120,546	17,053,289	22,556,471	12,1	14,3	16,7
SERVICES		16,937,287	14,637,670	11,708,407	12,029,739	11,044,330	13,5	11,8	9,2
ALL OTHER (SUBTOTAL)		34,813,678	30,062,892	28,376,856	32,928,564	31,280,811	27,7	24,3	23,6
Subsistence		2,233,209	1,605,554	2,265,302	1,559,007	1,178,445	1,8	1,3	1,0
Textiles, Clothing, and Equipage		1,232,714	1,744,857	859,577	1,250,449	985,520	1,1	0,6	0,9
Fuels and Lubricants		3,680,114	3,771,388	3,475,105	3,932,185	3,033,834	2,9	2,9	0,7
Miscellaneous Hard Goods		7,620,672	7,056,160	6,995,804	7,045,382	6,019,944	5,8	5,8	2,2
Construction		8,516,177	5,757,232	7,435,552	8,066,574	8,895,666	6,8	6,2	4,4
All Actions of \$25,000 or Less		11,350,392	11,127,651	8,345,517	11,414,967	11,182,383	9,0	7,0	8,2
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.									
SMALL BUSINESS TOTAL		25,936,484	23,955,745	22,771,551	25,228,786	26,624,157	20,6	19,3	19,0
MAJOR HARD GOODS (SUBTOTAL)		6,102,841	5,688,817	5,854,002	7,145,431	7,8	7,7	7,1	6,8
Aircraft		1,344,071	1,082,310	1,110,770	1,119,120	1,310,000	4,8	4,5	4,5
Missile and Space Systems		1,617,550	1,675,634	702,396	659,297	758,294	4,2	3,9	3,3
Ships		1,163,987	1,588,691	1,359,858	1,199,631	1,45,821	12,3	15,4	14,2
Tank-Automotive		6,612,607	4,465,835	3,977,394	3,94,365	7,0,488	13,9	14,0	19,4
Weapons		204,119	231,634	213,145	213,679	33,0,166	11,9	13,0	14,0
Rummunition		301,724	371,300	412,679	412,887	43,0,166	11,9	12,7	15,7
Electronics and Communications Equip.		1,705,266	1,679,393	1,643,575	1,833,023	2,111,533	11,2	9,1	10,3
SERVICES		4,333,665	4,202,934	3,461,160	3,770,752	3,465,667	25,6	28,7	29,6
ALL OTHER (SUBTOTAL)		15,814,085	13,649,910	13,521,574	15,604,032	16,013,029	45,4	45,4	47,4
Subsistence		1,059,814	691,257	543,149	900,215	411,720	47,2	43,1	42,9
Textiles, Clothing, and Equipage		7,12,312	496,357	606,614	880,145	740,599	53	66,6	79,7
Fuels and Lubricants		9,11,056	1,051,014	1,152,910	670,684	85,598	24,8	27,9	20,4
Miscellaneous Hard Goods		2,15,036	2,08,270	1,970,878	2,214,365	2,322,794	28,3	28,6	28,2
Construction		4,619,850	5,122,523	4,666,353	5,043,326	5,536,190	53,8	54,2	62,5
All Actions of \$25,000 or Less		6,355,357	6,199,539	4,681,670	6,295,397	6,124,158	56,0	55,7	54,9

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

C/ Includes foreign concerns with performance in U.S.

D/ Contract awards to foreign concerns are included in the total.

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BS/ Contract awards to foreign concerns are included in the total.

BT/ Contract awards to foreign concerns are included in the total.

BU/ Contract awards to foreign concerns are included in the total.

BV/ Contract awards to foreign concerns are included in the total.

BW/ Contract awards to foreign concerns are included in the total.

BX/ Contract awards to foreign concerns are included in the total.

BY/ Contract awards to foreign concerns are included in the total.

AZ/ Contract awards to foreign concerns are included in the total.

BA/ Contract awards to foreign concerns are included in the total.

BB/ Contract awards to foreign concerns are included in the total.

BC/ Contract awards to foreign concerns are included in the total.

BD/ Contract awards to foreign concerns are included in the total.

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BP/ Contract awards to foreign concerns are included in the total.

BR/ Contract awards to foreign concerns are included in the total.

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BT/ Contract awards to foreign concerns are included in the total.

BU/ Contract awards to foreign concerns are included in the total.

BV/ Contract awards to foreign concerns are included in the total.

BW/ Contract awards to foreign concerns are included in the total.

BX/ Contract awards to foreign concerns are included in the total.

BY/ Contract awards to foreign concerns are included in the total.

AZ/ Contract awards to foreign concerns are included in the total.

BA/ Contract awards to foreign concerns are included in the total.

BB/ Contract awards to foreign concerns are included in the total.

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**DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1986 - FY 1982**

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT					
		FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY '86	FY '85	FY '84	FY '83	FY '82
TOTAL B/ INTERGOVERNMENTAL/FMS	\$158,829,340	\$163,725,360	\$146,031,610	\$140,482,972	\$124,724,875						
FOR WORK OUTSIDE THE U.S. C/ EDUCATIONAL AND NONPROFIT INSTITUTIONS	9,883,818	12,398,566	10,098,092	9,902,800	12,755,040						
	9,080,746	8,611,099	8,311,482	7,236,372	7,522,294						
	3,387,718	3,129,061	2,709,888	2,247,333	1,984,448						
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL	136,497,058	139,585,634	124,912,148	121,095,867	102,463,093	100.0	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	98,144,846	86,315,336	80,806,612	67,870,460	68.0	70.3	69.1	66.7	66.2	66.2
Aircraft and Space Systems	34,575,550	29,234,550	29,163,293	14,659,128	21,132,884	12.1	23.4	13.3	21.1	12.4	20.7
Ships	19,357,207	18,667,895	16,663,293	12,711,620	14,711,620	14.2	13.4	13.3	12.1	12.1	12.4
Tank-Automotive	9,432,931	10,405,343	9,353,141	12,888,657	9,557,449	6.9	7.5	10.6	9.3	9.3	9.3
Weapons	5,298,326	5,156,256	4,989,563	4,684,559	4,355,915	3.8	3.7	4.0	3.9	4.3	4.3
Ammunition	2,308,003	2,618,277	2,925,864	2,439,970	2,331,955	1.7	1.9	2.0	2.0	2.3	2.3
Electronics and Communications Equip.	19,743,183	22,037,658	19,395,514	16,637,137	14,220,218	13.3	13.2	12.6	13.8	13.9	13.9
SERVICES	10,447,432	9,126,012	8,478,023	10,397,348	7,888,730	7.7	6.5	6.8	8.6	7.7	7.7
ALL OTHER (SUBTOTAL)	33,227,490	32,315,776	30,118,789	29,891,907	26,703,903	24.3	23.2	24.1	24.7	26.1	26.1
Subsistence, Clothing, and Equipment	1,251,558	1,024,603	1,112,171	1,030,555	1,553,429	0.9	0.7	0.9	0.9	0.9	0.9
Fuels and Lubricants	1,079,935	1,142,180	1,086,823	1,031,101	1,011,913	0.8	0.8	0.9	0.9	1.0	1.0
Miscellaneous Hard Goods	7,255,691	6,301,354	6,325,999	6,901,100	7,661,252	5.3	4.5	5.1	5.7	7.5	7.5
Construction	5,517,386	4,465,732	4,936,668	4,707,105	4,435,559	3.9	4.0	3.9	4.3	4.3	4.3
All Actions of \$25,000 or Less	7,632,728	7,885,620	6,570,617	6,105,135	5,322,682	5.6	5.3	5.0	5.2	5.5	5.5
	10,491,813	10,493,287	9,986,511	9,986,111	6,710,068	7.7	7.5	8.0	8.3	8.3	8.3
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL	26,914,262	26,046,769	23,816,460	22,768,738	20,143,383	19.7	18.7	19.1	18.8	19.7	19.7
MAJOR HARD GOODS (SUBTOTAL)	7,481,432	6,801,601	5,854,611	4,992,618	4,875,156	8.1	6.9	6.8	6.2	7.2	7.2
Aircraft and Space Systems	1,354,328	1,181,395	996,531	755,226	714,997	4.2	3.4	3.4	2.9	3.4	3.4
Ships	1,665,708	1,455,777	426,501	385,071	343,705	3.3	2.4	2.6	2.6	2.6	2.6
Tank-Automotive	1,499,382	1,291,853	1,117,888	1,016,442	1,072,919	15.9	12.5	13.0	12.9	11.2	11.2
Weapons	778,842	921,941	876,436	862,574	809,176	14.8	17.9	17.6	18.5	18.5	18.5
Ammunition	343,008	251,562	219,236	163,180	202,753	14.9	9.6	9.0	6.7	8.7	8.7
Electronics and Communications Equip.	2,617,803	643,163	495,753	469,964	437,177	13.8	13.7	12.5	14.7	12.3	12.3
SERVICES	2,241,654	2,049,910	1,622,266	1,339,561	1,296,429	11.4	9.3	8.2	8.0	9.1	9.1
ALL OTHER (SUBTOTAL)	16,523,842	16,641,059	15,687,429	15,546,388	13,439,619	49.7	51.5	52.1	50.3	50.3	50.3
Subsistence, Clothing, and Equipment	498,325	422,905	472,776	429,341	633,993	39.6	41.4	42.5	39.4	40.8	40.8
Fuels and Lubricants	890,877	946,738	814,560	926,279	798,317	84.2	82.8	74.9	84.9	78.6	78.6
Miscellaneous Hard Goods	1,899,118	1,699,058	2,095,929	3,084,016	3,150,058	26.9	33.1	44.7	41.1	41.1	41.1
Construction	2,403,778	1,983,006	1,629,796	1,744,536	43.3	39.5	39.5	39.5	39.3	39.3	39.3
All Actions of \$25,000 or Less	5,751,887	5,016,817	4,463,663	5,156,307	73.0	75.2	75.2	75.2	75.2	75.2	75.2
	5,748,035	5,661,536	5,304,341	5,313,193	3,596,408	54.8	53.1	53.1	53.2	53.2	53.2

Note: Refer to first page of this table for footnotes.

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TABLE 6a
**DoD Prime Contract Awards by Procurement Program,
 According to Defense Component: FY 1991 - FY 1990** ^{A/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	3,002,400	6,610,630	4,927,470	13,800,630	221,505	1,332	326
Missile and Space Systems	4,241,630	4,18,212	9,183,830	7,168,130	9,705	4,967	4,967
Ships	9,333,719	4,073,112	4,49,870	105,435	90,862	14,938	18,1
Tank-Automotive	4,322,993	2,809,655	687,598	205,920	94,114	262	262
Weapons	1,717,428	2,920,805	527,349	101,694	12,658	0	1,497
Ammunition	3,564,703	3,155,873	5,516,955	5,924,811	14,855	0	1,497
Electronics and Communications Equip.	15,219,506	3,868,850	5,101,958	4,901,696	277,058	31,728	313,081
SERVICES	16,931,287	7,521,306	7,003,589	8,128,603	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	0	0	0	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipment	1,332,714	161,819	21,169	21,468	1,127,562	712	712
Fuels and Lubricants	3,660,514	8,502	24,543	11,122	3,655,462	212	673
Miscellaneous Hard Goods	7,620,672	1,225,889	1,535,277	2,978	1,425,387	101,584	356,951
All Actions of \$25,000 or Less	8,586,177	2,991,580	2,716,943	1,343,749	27,264	1,493,248	13,393
All Actions of \$25,000 or Less	11,330,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,268	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,156,849	3,784,614	4,384,980	8,419	7,958	0	6,278
Ships	10,301,581	14,125	10,208,678	9,295	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	5,47,984	130,709	50,250	114	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Ammunition	4,035,453	3,129,863	847,804	55,759	193	0	1,168-
Electronics and Communications Equip.	18,48,823	4,151,660	6,633,577	6,938,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Subsistence	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipment	744,857	27,288	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,771,388	12,933	6,093	8,102	3,742,871	1,038	351
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,940	1,217,261	103,982	355,599
Construction	5,757,292	1,229,667	1,746,583	3,901,456	11,864	1,355,208	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,805,177	1,525,857	225,787	127,426

A/ For definitions and coverage, see notes on coverage.

B/ Excludes foreign concerns with performance in U.S.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988

a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1989	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) b/									
MAJOR HARD GOODS (SUBTOTAL)	\$120,002,856	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012		
Aircraft	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474		
Missile and Space Systems	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-		
Ships	18,735,096	4,198,865	6,355,037	8,174,810	5,744	0	580		
Tank-Automotive	9,596,142	6,111	9,420,005	10,211	121,888	50,893	5,383		
Weapons	3,821,233	3,637,902	567	1,211	286,565	7,041	66	198	
Ammunition	1,518,643	658,067	948	366	66,060	0	0	281-	
Electronics and Communications Equip.	3,900,238	2,885,726	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019	
SERVICES	18,120,546	5,003,681							
All Actions of \$25,000 or Less	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,050	2,040,139		
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399		
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0		
Textiles, Clothing, and Equipment	859,577	16,714	7,312	15,127	820,424	0	0		
Fuels and Lubricants	3,777,105	77,967	3,878	9,904	3,382,076	609	671		
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,950	2,845,254	1,145,960	78,198	305,814		
Construction	7,435,552	2,616,592	2,649,501	1,069,560	20,573	1,059,869	9,457		
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	1,92,326	91,457		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) b/									
MAJOR HARD GOODS (SUBTOTAL)	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270		
Aircraft	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,584		
Missile and Space Systems	24,378,326	2,863,794	9,325,897	12,642,371	146,264	0	0		
Ships	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183		
Tank-Automotive	13,716,230	30,758	13,573,711	1,069	99,113	11,579	0		
Weapons	9,927,925	3,788,864	12,481	86,355	39,647	5,919	29		
Ammunition	1,667,409	680,001	649,761	33,720	4,927	0	0		
Electronics and Communications Equip.	4,119,354	3,245,507	765,768	107,972	309,290	13,336	521,572		
SERVICES	17,753,289	3,125,345	6,578,169	7,205,577					
All Actions of \$25,000 or Less	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734		
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752		
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0		
Textiles, Clothing, and Equipment	1,150,449	41,025	14,386	37,815	1,057,188	0	35		
Fuels and Lubricants	3,292,185	19,287	16,394	18,140	3,236,326	0	28		
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,223,632	102,255	100,022		
Construction	8,066,574	2,888,310	2,705,382	1,008,915	16,675	1,334,215	11,027		
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	224,914	171,678		

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
**DoD Prime Contract Awards by Procurement Program,
 According to Defense Component: FY 1987 - FY 1986**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	
FISCAL YEAR 1987								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310	
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	6,111,982	37,859	1,742,773	
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0	0	
Missile and Space Systems	19,781,884	3,827,817	7,415,727	8,525,162	62,569	228	0	
Ships	11,444,728	69,401	11,306,744	4,616	67,103	26,264	227	
Tank-Automotive	4,853,662	4,174,628	38,175	72,582	67,152	888	0	
Weapons	2,098,819	699,746	1,033,839	361,858	3,316	0	0	
Ramuniton	4,555,004	3,544,326	528,613	482,065	0	0	0	
Electronics and Communications Equip.	22,567,411	4,225,841	7,977,280	8,161,933	349,392	10,707	1,742,318	
SERVICES	11,044,330	2,888,126	3,516,622	2,886,879	140,218	220,512	1,591,573	
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964	
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0	
Textiles, Clothing, and Equipment	985,534	33,531	39,608	22,996	892,016	69	314	
Fuels and Lubricants	3,037,834	54,106	12,869	38,920	2,930,633	438	868	
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,140,183	1,774,210	878,809	155,331	
Construction	8,895,966	3,435,987	2,784,323	1,335,576	9,9,955	1,292,304	37,511	
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,887,233	219,203	158,340	
FISCAL YEAR 1986								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475	
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575	
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0	
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850	
Ships	9,412,931	65,707	9,269,915	1,228	64,633	11,388	0	
Tank-Automotive	5,298,966	5,031,299	2,7,728	116,855	71,684	1,050	330	
Weapons	2,304,003	915,705	1,009,322	374,482	4,631	0	73	
Ramuniton	4,489,965	3,180,970	596,486	712,426	38	0	45	
Electronics and Communications Equip.	19,743,183	3,598,928	6,770,357	7,094,380	401,836	3,395	1,874,277	
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426	
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474	
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	0	0	
Textiles, Clothing, and Equipment	1,697,514	52,883	12,780	29,861	1,951,973	58	359	
Fuels and Lubricants	7,255,617	44,025	23,417	45,881	7,121,234	1,017	117	
Miscellaneous Hard Goods	5,517,916	1,072,026	1,515,104	1,060,027	1,738,284	60,221	111,764	
Construction	7,632,728	3,818,210	1,877,668	785,756	7,196	1,124,063	19,835	
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,733,861	1,821,373	214,071	155,399	

Note: Refer to first page of this table for footnotes.

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**DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1985	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326		
Aircraft	98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780		
Missile and Space Systems	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0		
Ships	18,676,899	3,770,210	6,613,631	8,329,883	2,243	55,846	20,799	1,870	
Tank-Automotive	10,404,343	56,836	10,270,641	211	56,900	1,440	0	0	
Weapons	5,152,256	4,954,620	3,886	99,896	4,459	0	0	540	
Ammunition	2,618,277	1,243,339	1,098,452	272,267	0	0	0	0	
Electronics and Communications Equip.	4,684,833	4,023,313	533,412	80,003	382,711	8,909	1,722,370		
SERVICES	22,037,658	3,803,201	7,802,013	8,318,454					
All Other Subtotal	9,126,012	1,983,579	2,624,695	2,800,418	121,830	129,279	1,486,211		
32,315,776	7,700,733	6,421,934	5,007,583	11,477,503	1,463,708	244,335			
Subsistence	1,023,603	92,041	32,243	27,823	871,496	0	0		
Textiles, Clothing, and Equipment	1,143,180	62,434	16,158	42,428	102,985	115	0		
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	61,189,643	1,192	1,232		
Miscellaneous Hard Goods	5,462,732	1,335,336	1,469,008	1,137,522	1,385,205	6,045	98,566		
Construction	7,885,620	3,422,233	2,297,907	986,666	1,11,64	1,198,674	23,942		
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,656,557	2,753,696	1,997,410	1,196,681	12,595		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,693	\$3,178,692		
Aircraft	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,486,454		
Missile and Space Systems	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0	0		
Ships	15,663,293	3,625,658	5,750,889	7,285,976	1,765	0	627		
Tank-Automotive	9,353,141	23,466	9,232,932	489	88,04	17,800	0	0	
Weapons	4,989,563	4,832,841	11,317	84,583	58,944	1,588	230		
Ammunition	3,925,864	1,312,801	831,516	279,235	2,312	0	0		
Electronics and Communications Equip.	3,955,411	3,165,247	672,327	121,837	0	0			
SERVICES	10,693,514	3,111,190	6,638,182	8,196,019	273,162	3,364	1,486,597		
All Other (Subtotal)	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784		
Subsistence	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	206,454		
Textiles, Clothing, and Equipment	1,112,171	100,077	42,614	34,254	935,226	0	0		
Fuels and Lubricants	1,086,823	113,075	26,892	35,018	88,180	0	33		
Miscellaneous Hard Goods	6,325,999	31,893	40,212	79,543	6,171,708	2,602	35		
Construction	4,936,668	1,201,376	1,287,800	938,798	1,261,629	91,319	76,746		
All Actions of \$25,000 or Less	5,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486	24,404		
	9,986,511	2,686,300	2,400,472	2,155,029	1,846,106	195,368	161,236		

Note: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
Directorate for Information Operations and Reports

**TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1983 - FY 1982** ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1983	
								FISCAL YEAR 1982	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) ^{b/}	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468		
MAJOR HARD GOODS (SUBTOTAL)	80,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987		
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0	0		
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0	8,990		
Ships	12,118,667	7,443	12,640,333	11,554	13,113	68,909	34,011		
Tank-Automotive	4,664,359	4,168,343	1,522,207	652,377	26,374	49,125	1,331		
Weapons	2,439,760	1,522,207	2,364,390	752,655	79,371	2,012	0		
Ammunition	3,199,429	2,597,875	6,020,176	6,402,197	254,855	288	0		
Electronics and Communications Equip.	16,697,137	2,597,875				3,855	1,418,179		
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,476	110,086	1,420,142		
ALL OTHER (SUBTOTAL)	29,891,907	6,179,086	5,742,305	4,480,332	11,652,996	1,704,849	132,339		
Substance	1,090,055	103,063	66,835	40,535	879,622	0	0		
Textiles, Clothing, and Equipment	1,091,001	9,082	18,109	60,778	1,002,332	0	0		
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,916	1,248	0		
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362	40,347		
Construction	6,106,135	2,209,984	1,615,974	850,772	1,066,833	1,408,567	14,005		
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	17,672	17,987		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) ^{b/}	\$102,463,093	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671	\$2,219,387		
MAJOR HARD GOODS (SUBTOTAL)	67,870,460	15,880,961	28,821,843	21,699,235	562,299	28,273	877,849		
Aircraft	21,132,884	2,108,663	8,466,695	10,519,606	37,882	38	0		
Missile and Space Systems	12,711,620	3,091,641	4,476,667	5,138,937	1,595	2,780			
Ships	9,557,119	3,343	9,423,315	10,685	67,289	22,496	0		
Tank-Automotive	4,155,115	4,194,028	8,376	11,134	38,134	1,266	77		
Weapons	2,131,155	1,772,554	687,554	269,091	2,617	20	39		
Ammunition	3,560,449	2,611,251	582,528	366,060	610	0			
Electronics and Communications Equip.	14,220,218	2,668,090	5,176,208	5,283,122	413,372	4,473	874,953		
SERVICES	7,888,730	1,382,488	3,076,641	2,028,345	29,480	130,983	1,240,793		
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	100,745		
Substance	1,553,429	259,898	88,442	201,577	1,003,512	0	0		
Textiles, Clothing, and Equipment	1,015,113	28,992	14,985	32,766	940,183	138	51		
Fuels and Lubricants	7,866,552	34,001	46,115	53,889	7,530,132	2,038	77		
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378	31,732		
Construction	5,322,682	2,018,686	1,137,061	668,822	5,713	1,485,309	17,091		
All Actions of \$25,000 or Less	1,875,877	1,875,877	1,395,693	2,164,702	1,081,448	130,554	61,794		

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1983 through the first half of FY 1992 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$11,014 million during the first half of FY 1992 and accounted for 21.9 percent of all DoD procurement. During the first half of FY 1991 the comparable amount was \$10,520 million, which was 17.7 percent of the total awards.

Between FY 1982 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987 it rose to 15.5 percent and continued to rise each year through FY 1989. During FY 1990 there was a slight decrease to 17.3 percent and during FY 1991 it dropped to 15.8 percent.

Contract awards for RDT&E by procurement program are shown for FY 1982 through FY 1991 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation
 by Type of Contractor and Defense Component: FY 1992 - FY 1988^{A/}**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	(OCT - MAR)		FY 1991		FY 1990		FY 1989		FY 1988	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$11,198,855		\$20,981,043		\$22,404,659		\$23,260,820		\$22,601,651	
INTERAGENCY/FMS	145,010		212,038		171,345		1,032,050		166,028	
FOR WORK OUTSIDE U. S. B/	39,597		294,980		218,346		195,227		167,745	
TOTAL, EXCEPT ABOVE	11,014,247	21.9	20,474,025	15.8	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6
Army	2,143,450	22.0	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8
Navy	2,161,287	13.8	4,275,209	10.6	5,441,830	12.8	6,353,332	14.7	6,466,585	12.6
Air Force	5,260,393	31.9	9,128,463	23.2	11,073,245	27.1	9,951,085	25.3	11,127,097	28.5
Defense Logistics Agency	2,844	0.1	7,271	0.1	19,804	0.2	10,495	0.1	30,135	0.3
Civil Functions	4,933	0.6	9,028	0.4	6,683	0.3	5,892	0.4	5,444	0.3
Other Defense Agencies	1,441,340	34.6	2,039,634	52.9	1,665,100	42.2	1,527,130	51.2	742,544	29.8
EDUCATIONAL + NONPROFIT INSTITUTIONS	843,784	61.3	2,556,239	70.1	2,767,494	78.4	2,587,883	79.1	2,747,010	79.2
Army	69,306	20.0	240,395	37.9	227,245	51.3	280,467	66.4	267,306	60.7
Navy	71,354	54.3	627,252	75.4	655,987	78.5	721,944	75.8	947,766	83.0
Air Force	623,257	81.4	1,312,733	83.3	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4
Defense Logistics Agency	2,842	9.4	7,265	3.7	14,873	13.5	8,816	7.7	20,603	23.2
Civil Functions	1,727	21.4	3,813	18.1	3,305	12.5	2,716	14.1	1,507	3.6
Other Defense Agencies	75,299	80.3	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6
BUSINESS FIRMS FOR WORK IN THE U.S.	10,170,463	20.8	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,550,874	14.9
Army	2,074,144	22.1	4,174,025	14.1	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0
Navy	2,089,933	13.3	3,647,957	9.2	4,790,843	11.5	5,611,188	13.3	5,518,709	11.0
Air Force	4,637,136	29.5	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,311,800	26.1
Defense Logistics Agency	* ^{C/}	0.6	4,931	0.1	4,931	0.1	1,619	* ^{D/}	9,532	0.1
Civil Functions	3,206	0.4	5,215	0.2	3,375	0.2	3,116	0.2	3,882	0.2
Other Defense Agencies	1,366,041	33.6	1,674,853	48.3	1,357,298	37.5	1,385,921	49.1	627,993	26.8
SMALL BUSINESS FIRMS	657,680	7.6	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7
Army	197,148	9.3	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6
Navy	156,676	5.8	470,054	6.0	531,847	7.0	435,721	5.7	416,125	5.1
Air Force	213,742	11.9	432,625	8.1	495,237	9.5	471,589	10.3	457,990	8.9
Defense Logistics Agency	2,682	0.8	4,403	0.5	2,434	0.1	585	0.0	0	0.0
Civil Functions	87,430	16.6	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

**DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1987 - FY 1983**

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1987			FY 1986			FY 1985			FY 1984			FY 1983		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$21,867,373		\$19,866,651		\$18,995,920		\$18,343,949		\$16,373,654						
INTERAGENCY/FMS	150,594		118,810		132,146		509,159		931,341						
FOR WORK OUTSIDE U. S. &/	200,688		181,611		124,636		47,400		29,248						
TOTAL, EXCEPT ABOVE	21,516,091	15.5	19,566,230	14.0	18,739,138	13.1	17,787,390	13.9	15,413,065	12.5					
Army	3,164,453	10.1	2,841,728	8.9	2,440,122	7.6	2,125,481	7.5	2,048,637	8.2					
Navy	7,366,012	14.7	7,286,119	16.1	6,539,172	14.0	5,662,206	13.8	3,336,405	8.6					
Air Force	9,852,135	23.3	8,276,587	19.2	8,710,899	18.6	9,186,425	22.0	8,132,336	23.8					
Defense Logistics Agency	39,551	0.4	18,292	0.1	25,987	0.2	11,546	0.1	9,283	0.1					
Civil Functions	3,695	0.2	2,693	0.2	520	*	230	*	477	*					
Other Defense Agencies	1,090,245	28.0	1,140,811	27.2	1,062,438	29.2	801,502	24.1	785,927	25.3					
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,709,218	77.5	2,616,458	77.7	2,462,973	78.7	2,122,599	78.3	1,734,964	77.2					
Army	283,469	59.8	258,140	59.1	228,339	56.7	181,192	53.0	158,476	51.3					
Navy	888,996	82.2	987,425	85.6	954,591	89.0	830,111	86.0	573,539	83.0					
Air Force	1,355,845	85.0	1,217,643	84.0	1,123,151	84.5	944,797	85.3	910,598	84.3					
Defense Logistics Agency	23,493	23.5	6,880	7.6	9,415	11.5	11,546	19.2	5,077	59.2					
Civil Functions	1,676	5.1	1,683	1.6	1,68	0.3	1,122	0.3	297	0.9					
Other Defense Agencies	155,739	73.3	147,701	74.7	147,249	81.6	104,231	79.8	86,977	69.4					
BUSINESS FIRMS FOR WORK IN THE U.S.	18,806,873	13.9	16,949,772	12.4	16,276,165	11.7	15,664,791	12.5	13,678,101	11.3					
Army	2,880,984	9.3	2,583,588	8.2	2,181,783	7.6	1,943,689	7.0	1,890,161	7.7					
Navy	6,477,016	13.2	6,306,684	14.2	5,554,581	12.2	4,832,095	12.1	3,262,866	7.4					
Air Force	8,496,250	20.9	7,055,934	16.9	7,557,338	16.7	8,191,628	20.2	7,921,738	21.9					
Defense Logistics Agency	16,058	0.2	11,412	0.1	16,524	0.1	0.0	0.0	4,206	*					
Civil Functions	2,019	0.1	2,024	0.1	2,352	*	108	*	180	*					
Other Defense Agencies	934,506	25.3	933,110	24.8	915,189	26.5	697,271	21.9	698,950	23.4					
SMALL BUSINESS FIRMS	1,488,073	5.6	1,263,937	4.7	1,187,546	4.6	915,116	3.8	831,099	3.7					
Army	445,496	5.9	353,832	4.8	323,785	4.2	275,505	4.1	214,276	3.8					
Navy	347,305	4.5	303,750	4.1	282,593	4.0	184,518	3.2	182,518	3.2					
Air Force	47,427	8.8	40,463	8.3	40,629	8.5	295,156	6.8	272,956	6.9					
Defense Logistics Agency	4,877	0.1	8,817	*	14,785	0.3	0.0	0.0	0.0	*					
Civil Functions	1,585	0.2	1,492	0.2	1,76	*	176	*	176	*					
Other Defense Agencies	212,383	27.1	188,563	30.2	165,578	29.8	159,686	29.9	157,277	38.9					

NOTE: Refer to first page of this table for footnotes.

TABLE 8
**DOD Prime Contract Awards for Research, Development, Test and Evaluation
 by Procurement Program: FY 1991 - FY 1982^{a/b}**

PROCUREMENT PROGRAM		NET VALUE (\$000)						PERCENT					
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87		
TOTAL	\$20,981,043	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	13.9	15.5	16.7	14.9	14.0			
INTERFIRM/INS FOR WORK OUTSIDE THE U.S. ^{b/c} TOTAL, EXCEPT ABOVE	212,038	171,345	1,032,050	166,028	150,594	1.8	1.7	10.8	1.9	1.7			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	20,414,025	21,346	192,227	167,445	200,688	3.2	3.1	3.0	2.1	2.3			
BUSINESS FIRMS TOTAL	2,556,239	2,767,494	2,587,893	2,747,010	2,709,218	70.1	78.4	79.1	79.2	77.5			
MAJOR HARD GOODS (SUBTOTAL)	14,021,823	15,876,560	16,215,161	17,087,446	16,622,698	18.9	20.1	20.3	19.9	17.9			
Aircraft	4,325,590	3,669,514	5,014,655	5,225,937	3,528,933	13.1	18.0	16.0	16.0	12.7			
Missile and Space Systems	5,938,116	6,009,587	6,152,663	6,812,793	6,928,393	36.4	35.1	32.8	34.6	35.0			
Ships	5,116,334	5,09,663	687	518	512	383	478	206	4.2	4.2			
Tank-Automotive	419,125	361,382	1,014,217	194,114	195,818	10.6	10.9	26.5	4.9	4.0			
Weapons	435,254	435,052	410,398	485,791	580,352	18.4	23.6	27.0	29.1	27.7			
Ramification	413,183	682,524	701,172	659,795	489,429	11.6	16.9	11.4	11.4	10.7			
Electronics and Communications Equip.	3,213,001	3,155,852	3,379,879	3,518,555	4,422,553	21.1	19.2	18.7	18.7	20.2			
SERVICES	2,884,155	2,391,165	2,303,270	1,786,477	1,566,433	17.1	16.3	19.7	14.9	14.2			
ALL OTHER (SUBTOTAL)	1,001,108	979,649	930,219	646,951	617,742	2.9	3.3	3.3	2.0	2.0			
Subsistence	8,381	6,491	3,50	3,57	1,109	0.0	+	0.0	0.4	0.4			
Textiles, Clothing, and Equipment	9,287	2,817	3,229	4,279	8,341	0.6	0.9	0.9	0.4	0.8			
Fuels and Lubricants	916,012	895,523	2,535	3,453	10,343	0.1	0.1	0.1	0.1	0.3			
Miscellaneous Hard Goods	1,615	833	876,517	593,785	555,105	12.0	12.7	12.5	7.7	9.2			
Construction	72,743	74,385	715-	48,603	44,752	0.4	0.4	0.4	0.4	0.4			
All Actions of \$25,000 or Less													
TOTAL	\$19,886,651	\$18,995,920	\$18,343,949	\$16,373,654	\$14,902,239	12.5	11.6	12.6	11.7	11.9			
INTERFIRM/INS FOR WORK OUTSIDE THE U.S. ^{b/c} TOTAL, EXCEPT ABOVE	118,810	132,146	509,159	931,341	427,858	1.2	1.1	5.0	9.4	3.4			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	19,556,230	18,739,138	17,787,390	15,413,065	14,445,063	2.0	1.4	0.6	0.6	0.4			
BUSINESS FIRMS TOTAL	2,615,458	2,462,973	2,122,599	1,734,964	1,487,815	14.0	13.1	13.9	12.5	13.8			
MAJOR HARD GOODS (SUBTOTAL)	16,999,772	16,275,165	15,664,791	13,678,101	12,957,248	12.4	11.7	12.5	11.3	12.6			
Aircraft	15,119,229	14,600,815	14,421,018	12,421,525	11,843,980	16.4	14.9	16.7	15.4	17.7			
Missile and Space Systems	3,166,227	2,268,048	2,286,443	2,058,299	2,890,439	9.7	6.6	7.7	7.7	13.7			
Ships	5,919,202	6,129,666	6,439,307	5,822,574	5,105,048	30.5	32.8	38.6	39.6	40.2			
Tank-Automotive	684,025	674,761	656	612	546,828	325,572	325,572	325,572	325,572	325,572			
Weapons	10,089	130,344	126	141	156,633	156,809	156,809	156,809	156,809	156,809			
Ramification	7,535	61,291	552	499	223,059	262,973	262,973	262,973	262,973	262,973			
Electronics and Communications Equip.	4,268,871	4,462,813	4,036,872	3,448,757	2,833,462	21.6	20.3	20.7	20.7	20.7			
SERVICES	1,394,153	1,245,151	998,725	907,018	878,911	12.8	13.6	11.8	8.7	11.1			
ALL OTHER (SUBTOTAL)	436,380	430,199	285,048	349,398	234,357	1.3	1.3	0.9	1.2	0.9			
Subsistence	0	0	0	0	1,324	0	0	0	0	0.1			
Textiles, Clothing, and Equipment	8,185	11,078	18,454	17,906	9,490	0.8	1.0	1.0	1.0	0.9			
Fuels and Lubricants	8,449	7,714	5,995	3,185	3,887	0.1	0.1	0.1	0.1	0.1			
Miscellaneous Hard Goods	315,886	360,900	209,475	261,401	200,633	6.8	6.6	4.2	5.7	4.5			
Construction	1,102	8,470	4,461	2,066	1,792	0.4	0.4	0.4	0.4	0.3			
All Actions of \$25,000 or Less	42,058	42,037	50,963	58,826	17,231	0.4	0.4	0.4	0.4	0.3			

^a For definitions and coverage, see notes on coverage.

^b Includes foreign contracts with performance in U.S.

^c Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

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 Directorate For Information
 Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, total DoD awards subject to competition during the first half of FY 1992 and 1991 totaled \$47.520 million and \$55.889 million, respectively. A breakout of these awards is as follows:

	FY 1992 Dollars	FY 1991 Dollars	FY 1991 Percent
Total	\$ 47.520	100.0%	\$ 55.889 100.0%
Competed 1/	31.535	66.4	36.026 64.5
Follow-on	3.877	8.2	6.805 12.2
Not Competed	12.108	25.5	13.058 23.4

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 76.2 percent of the competed post-CICA awards during the first half of FY 1992 compared to 74.0 percent for the first half of FY 1991. Actions of \$25,000 or less accounted for 8.9 percent (9.7 percent last year), and other than full and open competition, 15.0 percent

Solicitation Procedures

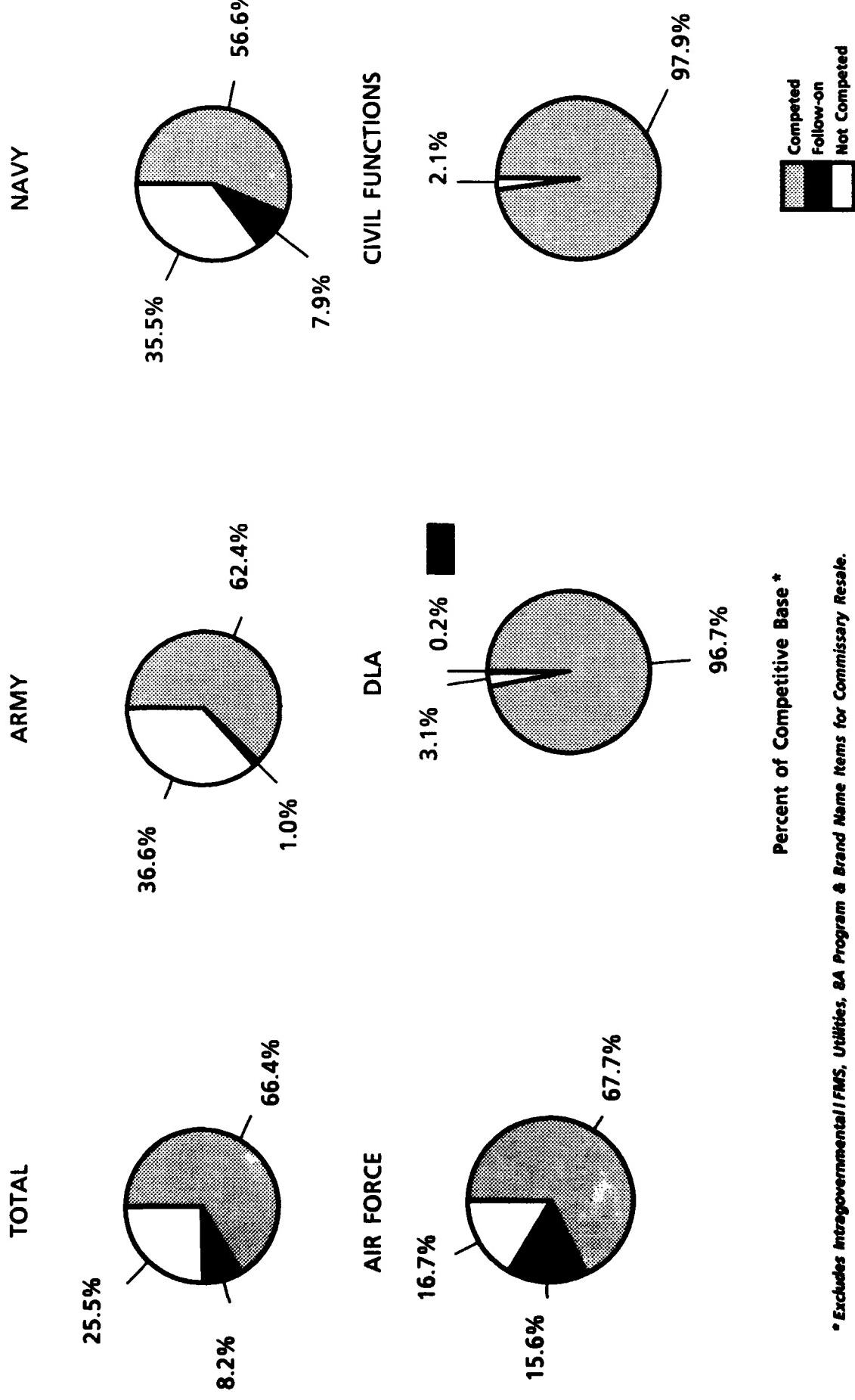
Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during the first half of both FY 1992 and FY 1991. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during the first half of FY 1992 amounted to \$56.5 billion which was a \$8.3 billion decrease from the first half of FY 1991. Of the first half FY 1992 total, \$8.7 billion (15.5 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$47.8 billion, \$45.7 billion (80.9 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$22.8 billion, or 50.0 percent. The "Other Than Full & Open Competition" category accounted for \$22.8 billion, also 50.0 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 4,517,657 procurement actions during the first half of FY 1992, a decrease of 341,033 over the first half of FY 1991. The major change was a decrease in actions of \$25,000 or less. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for the first half of FY 1992.

Chart IV
**Percent Distribution of DoD Awards by Extent of Competed Procurement
 According to Defense Component: First Half Fiscal Year 1992**



*Prepared By: Washington Headquarters Services
 Directorate For Information Operations and Reports*

TABLE 9
**DoD Prime Contract Awards by Extent of Competed Procurement
 According to Defense Component: FY 1992 - FY 1991**

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT		TOTAL B/				ARMY				NAVY			
		Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct
TOTAL		\$56,522,983	\$64,836,704	\$11,206,660		\$12,688,763		\$17,581,261		\$20,121,078			
INTRA-AGENCY/FMS C/		\$3,258,947	\$2,751,061	\$778,965		\$886,472		\$1,058,942		\$897,953			
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/		\$53,264,036	\$62,085,643	\$10,427,694		\$11,802,291		\$16,522,320		\$19,223,125			
TOTAL, EXCEPT EXCLUSIONS		\$5,743,705	\$6,196,348	\$882,964		\$1,800,862		\$1,470,823		\$1,706,247			
COMPETED E/ FOLLOW-ON		\$47,520,332	100.0	\$55,889,295	100.0	\$9,624,730	100.0	\$10,001,429	100.0	\$15,051,497	100.0	\$17,516,878	100.0
FOLLOW-ON		\$31,535,248	66.4	\$36,026,237	64.5	\$6,005,665	62.4	\$5,761,905	57.6	\$8,525,876	56.6	\$10,214,638	58.3
NOT COMPETED		\$3,876,651	8.2	\$6,805,300	12.2	\$95,725	1.0	\$898,869	9.0	\$1,182,999	7.9	\$1,288,159	7.4
		\$12,108,433	25.5	\$13,057,758	23.4	\$3,523,340	36.6	\$3,340,655	33.4	\$5,342,622	35.5	\$6,014,081	34.3
EXTENT OF COMPETED PROCUREMENT		AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
		Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Amount	Pct
TOTAL		\$18,837,909	\$22,247,427	\$3,824,525		\$7,118,545		\$802,131		\$802,131		\$827,360	
INTRA-AGENCY/FMS C/		\$1,387,487	\$902,459	\$28,532		\$53,195		\$1,194		\$1,194		\$2,656	
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/		\$17,450,422	\$21,344,968	\$3,795,993		\$7,065,350		\$800,937		\$800,937		\$824,704	
TOTAL, EXCEPT EXCLUSIONS		\$1,047,046	\$2,129,282	\$543,855		\$447,119		\$44,257		\$44,257		\$44,984	
COMPETED E/ FOLLOW-ON		\$16,403,376	100.0	\$19,215,686	100.0	\$3,252,138	100.0	\$6,648,231	100.0	\$756,681	100.0	\$779,720	100.0
FOLLOW-ON		\$11,099,972	67.7	\$11,827,461	61.6	\$3,145,612	96.7	\$6,185,397	93.0	\$740,885	97.9	\$759,011	97.3
NOT COMPETED		\$2,562,219	15.6	\$4,573,515	23.8	\$5,110	0.2	\$21,518	0.3	\$198	*	\$0	0.0
		\$2,741,185	16.7	\$2,814,710	14.6	\$101,417	3.1	\$441,316	6.6	\$15,597	2.1	\$20,709	2.7

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.

D/ Includes awards for utilities, the 8(a) Program, and brand name items for Commissary resale, and actions with another Federal Agency.

E/ Includes Federal Schedule awards.

* Less than 0.05 percent.

**DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1992 - FY 1991 R/**

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT		TOTAL B/				ARMY				NAVY			
Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91
TOTAL		4,517,657	4,858,690	899,583	1,456,376			866,281				924,021	
INTRA-AGENCY/FMS C/	25,553	24,559	4,307	3,430				4,420				4,078	
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/	4,992,104	4,834,131	895,276	1,452,946				861,861				919,943	
TOTAL, EXCEPT EXCLUSIONS	2,222,754	2,361,451	445,838	952,726				442,634				509,891	
COMPETED E/	2,269,350	100.0	2,472,680	100.0	449,438	100.0	500,220	100.0	419,227	100.0	410,052	100.0	
FOLLOW-ON	2,051,873	90.4	2,237,546	90.5	400,776	89.2	456,799	91.3	318,556	76.0	330,730	80.7	
NOT COMPETED	1,412	0.1	2,396	0.1	66	*	131	*	275	0.1	372	0.1	
	216,065	9.5	232,738	9.4	48,596	10.8	43,290	8.7	100,396	23.9	78,950	19.3	

EXTENT OF COMPETED PROCUREMENT		AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91	Number	Pct	Oct 91-Mar 92	Oct 90-Mar 91
TOTAL		1,098,776	1,716,509	522,990	552,015			147,269				187,291	
INTRA-AGENCY/FMS C/	4,827	5,281	11,606	11,398				352				326	
TOTAL, EXCEPT INTRA-FMS EXCLUSIONS D/	1,093,949	1,711,228	511,284	540,617				146,917				186,965	
TOTAL, EXCEPT EXCLUSIONS	69,666	586,365	284,397	222,852				80,509				88,376	
COMPETED E/	1,024,283	100.0	1,124,863	100.0	226,887	100.0	317,765	100.0	66,408	100.0	98,589	100.0	
FOLLOW-ON	993,976	97.0	1,088,174	96.7	208,624	92.0	279,712	89.0	52,124	78.5	66,839	67.8	
NOT COMPETED	1,016	0.1	1,861	0.2	28	*	14	*	2	*	0	0.0	
	29,391	2.9	34,828	3.1	18,235	8.0	38,039	12.0	14,282	21.5	31,750	32.2	

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1992 - FY 1991
 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91
TOTAL	\$56,522,983	\$64,835,704	\$9,002,652	\$8,947,409	\$47,520,332	\$55,889,295
INTRAGENCY/FMS C/	3,258,947	2,751,061	3,258,947	2,751,061	0	0
TOTAL PRE-CICA AWARDS	2,061,747	3,744,966	303,352	457,826	1,758,395	3,287,140
TOTAL POST-CICA AWARDS	51,202,290	58,340,677	5,440,353	5,738,522	45,761,937	52,602,155
Actions of \$25,000 or less	5,454,657	5,709,146	2,416,901	2,037,486	3,037,756	3,671,660
Full & Open Competition D/	22,868,252	24,625,276	0	0	22,868,252	24,625,276
Sealed Bids	22,030,495	22,231,389	0	0	22,030,495	22,231,389
Competitive Proposal	16,342,553	16,820,611	0	0	16,342,553	16,820,611
Combination	143,799	167,701	0	0	143,799	167,701
Architect-Engineer	238,860	207,515	0	0	238,860	207,515
Basic Research	345,322	324,688	0	0	345,322	324,688
Multiple Award Schedule	304,107	529,131	0	0	304,107	529,131
Alternate Source -	600,702	2,005,847	0	0	600,702	2,005,847
Reduced Cost	64	670	0	0	64	670
Mobilization	583,447	1,980,409	0	0	583,447	1,980,409
Eng/R&D Capability	17,191	24,768	0	0	17,191	24,768
Set Aside	2,262,115	2,343,394	0	0	2,262,115	2,343,394
OT Full & Open Competition	22,874,529	28,004,743	3,020,754	3,700,465	19,853,775	24,304,278
Only One Source	15,865,827	17,358,107	1,051,231	1,339,810	14,814,596	16,018,297
Unique Source	6,989,879	8,408,259	631,565	837,857	6,358,313	7,570,402
Follow-on	2,418,269	3,453,288	2,855	2,016	2,415,414	3,451,272
Unsolicited Res Prop	26,114	39,901	1,282	1,944	25,632	33,957
Patent/Data Rights	87,558	151,032	1,340	2,611	86,218	152,421
Utilities	123,680	262,768	118,313	261,629	5,367	1,139
Standardization	5,218,967	5,038,267	295,876	233,695	5,923,090	4,534
Other	1,115,384	3,852,603	20,886	131,351	1,094,498	3,721,252
Urgency	2,448,430	3,269,868	72,544	87,258	2,375,886	3,182,610
Mobilization	761,144	1,253,280	155,923	805,600	605,221	447,680
Essential R&D Capability	179,556	113,266	53,189	13,389	126,367	99,877
International Agreement	1,092,448	995,410	1,092,448	995,410	0	0
Authorized by Statute E/	564,907	320,803	564,907	320,803	0	0
Authorized Resale	839,199	840,527	9,246	6,844	829,953	833,683
National Security	7,633	879	380	0	7,254	879
Public Interest	4,853	1,512	2,698	571	2,154	941

A/ For definitions and coverage, see notes on coverage.

B/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale.

C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.

D/ Includes Federal Schedule awards.

E/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1992 - FY 1991
a/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED		FOLLOW ON		NOT COMPETED	
	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91
	Amount	Percent	Amount	%	Amount	%	Amount	%
TOTAL	\$47,520,332	\$55,889,295	\$31,535,248	\$36,026,237	\$3,876,651	\$6,895,300	\$12,108,433	\$13,057,758
INTRAGENCY/FMS C/	0	0	0	0	0	0	0	0
TOTAL PRE-CICA AWARDS	1,758,395	3,287,140	1,506,294	2,770,112	163,850	462,430	88,231	54,598
TOTAL POST-CICA AWARDS	45,781,937	52,602,155	30,028,954	100,0	33,256,125	100,0	6,342,870	100,0
Actions of \$25,000 or less	3,037,756	3,671,660	2,660,137	8.9	3,212,187	9.7	0	0
Full & Open Competition D/	22,868,252	24,625,276	22,868,252	76.2	24,625,276	74.0	0	0
Sealed Bids	22,231,389	22,030,495	22,231,389	66.8	22,231,389	66.7	0	0
Combination Proposal	16,942,853	16,942,853	16,942,853	56.4	16,820,611	50.6	0	0
Architect-Engineer	16,920,611	16,920,611	143,799	0.5	162,701	0.5	0	0
Basic Research	28,850	162,701	238,860	0.8	207,515	0.6	0	0
Multiple Award Schedule	304,107	324,688	345,322	1.1	324,688	1.0	0	0
Alternate Source -	600,702	2,005,847	304,107	1.0	529,131	1.6	0	0
Reduced Cost	1,980,670	600,702	2,005,847	6.0	0	0	0	0
Mobilization	533,447	583,447	583,447	1.9	1,980,670	6.0	0	0
Eng/R&D Capability	17,191	24,768	17,191	0.1	24,768	0.1	0	0
Set Aside	2,262,115	2,343,394	2,262,115	7.5	2,343,394	7.0	0	0
O/T Full & Open Competition	19,853,775	24,304,278	15,0	5,417,884	16.3	3,712,801	100,0	6,342,870
Only One Source	16,844,396	16,018,297	2,833,087	9.4	1,262,173	3.8	3,657,987	98.5
Unique Source	6,338,333	7,510,402	438,175	1.5	752,560	2.3	827,498	22.3
Follow-on	2,415,14	3,451,272	6,560	*	28,192	0.1	2,163,358	58.3
Unsolicited Res Prop	25,632	37,957	6,493	*	128	*	3,141,931	49.5
Patent/Data Rights	86,238	152,421	5,191	1,578	31	847	1.1	13,502
Utilities	5,367	1,139	5,367	1,139	0	0	0	0
Standardization	5,923,090	4,804,572	2,380,948	7.9	478,471	1.4	b--155	0
Other	1,094,498	3,721,252	266,792	0.9	1,669,345	5.0	21,920	0.6
Urgency	2,375,886	3,182,610	1,305,191	4.3	2,301,888	6.9	30,036	0.8
Mobilization	605,221	447,680	2,699	*	13,038	*	1,231	*
Essential R&D Capability	126,367	99,877	31,213	0.1	49,330	0.1	39	*
International Agreement	0	0	0	0	0	0	0	0
Authorized by Statute E/	0	0	0	0	0	0	0	0
Authorized Resale	0	0	0	0	0	0	0	0
National Security	829,953	833,683	53,966	0.2	122,110	0.4	1,588	*
Public Interest	7,254	879	5,543	*	0	0	0	0
Otherwise Auth by Statute	2,154	941	2,074	*	778	*	0	0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1992 - FY 1991 R/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL		DoD B/		ARMY		NAVY	
	\$ Amount	X	\$ Amount	X	\$ Amount	X	\$ Amount	X
TOTAL	56,522,983	100.0	64,836,704	100.0	11,206,660	100.0	12,688,763	100.0
INTERGENCY/FMS C/	3,258,947	5.8	2,751,061	4.2	778,965	7.0	885,472	7.0
Actions of \$25,000 or Less	5,454,657	9.7	5,709,146	8.8	890,212	7.9	1,636,768	12.9
Actions(Except FMS)Over \$25,000	47,309,380	84.6	56,376,497	87.0	9,537,482	85.1	10,165,533	80.1
PRE-CICA Actions	2,061,747	3.6	3,744,966	5.8	122,239	1.1	124,700	1.0
POST-CICA Actions	45,747,633	80.9	52,631,531	81.2	100.0	9,415,244	84.0	10,040,733
Full & Open Competition D/	22,868,252	50.0	24,625,276	46.8	4,347,313	46.2	4,141,006	41.2
Sealed Bids E/	2,930,495	4.4	2,211,389	4.2	2,591,263	5.3	4,421,000	4.2
Competitive Proposal	16,992,953	31.0	16,830,011	32.0	2,891,174	30.7	2,855,366	28.4
Combination	443,199	0.3	162,701	0.3	3,967	* 18,987	0.7	7,717
Architect-Engineer	238,160	0.5	207,515	0.4	68,647	0.7	82,158	0.8
Basic Research	345,322	0.8	324,688	0.6	75,926	0.8	127,337	1.3
Multiple Award Schedule	304,107	0.7	529,131	1.0	61,126	0.6	62,727	0.6
Alternate Source -	600,702	1.3	2,005,847	3.8	20,104	0.2	498	*
Reduced Cost	383,447	1.3	1,980,409	3.8	17,554	0.2	498	*
Mobilization	17,191	1*	24,768	1*	2,550	1*	884	*
Eng/R&D Capability								
Set Aside	2,362,115	4.9	2,343,394	4.5	634,531	6.7	572,433	5.7
O/T Full & Open Competition	22,874,529	50.0	28,004,743	53.2	5,067,930	53.8	5,899,737	58.8
Only One Source	15,665,927	34.7	17,338,707	33.0	2,763,077	29.3	3,038,713	30.1
Unique Source	6,889,879	15.3	8,468,559	16.0	1,139,639	12.1	1,617,211	16.1
Follow-on	2,18,769	5.3	3,453,388	6.6	15,095	1.7	95,059	0.9
Unsolicited Res Prop	26,914	0.1	39,301	0.1	6,347	0.1	8,932	0.1
Patent/Data Rights	87,558	0.2	155,032	0.3	21,247	0.2	9,372	0.1
Utilities	123,680	0.3	262,768	0.5	80,128	0.9	149,716	1.5
Standardization	561	0*	592	0*	0.0	0.0	136	0
Other	6,218,967	13.6	5,038,267	9.6	1,358,620	14.4	1,138,267	11.3
Urgency	1,115,384	2.4	3,852,603	7.3	561,441	6.0	1,470,428	14.6
Mobilization	2,448,430	5.4	3,269,868	6.2	1,194,315	12.7	905,638	9.0
Essential R&D Capability	761,144	1.7	1,253,280	2.4	117,919	1.3	130,459	1.3
International Agreement	179,556	0.4	113,266	0.2	30,716	0.3	862	*
Authorized by Statute E/	1,092,448	2.4	985,410	1.9	335,749	3.6	245,936	2.4
Authorized Resale	564,907	1.2	320,803	0.6	25	*	58,731	0.6
National Security	839,199	1.8	840,527	1.6	57,787	0.6	68,870	0.7
Public Interest	7,633	+	879	*	6,900	0.1	354	*
Otherwise Auth by Statute	4,853	*	1,512	*	0	0	0	0.0

R/ For definitions and coverage, see notes on coverage.

D/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.

U/ Includes post-CICA GSA schedule awards.

E/ Includes post-CICA B/(a) program.

Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1992 - FY 1991^{a/b}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 91-Mar 92	Oct 90-Mar 91	Oct 91-Mar 92	Oct 90-Mar 91	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	18,837,909	100.0	22,247,427	100.0	3,824,525	100.0	7,118,545	100.0	802,131	100.0	827,360	100.0
INTERGENCY/FMS C/	1,387,487	7.4	902,459	4.1	28,532	0.7	53,195	0.7	1,194	0.1	2,656	0.3
Actions of \$25,000 or Less	1,011,548	5.4	1,517,829	7.1	629,213	16.5	1,023,505	14.4	96,597	12.1	122,777	14.8
Actions(Except FRS)Over \$25,000	16,438,873	87.3	19,767,139	88.9	3,166,781	82.8	6,041,845	84.9	704,240	87.8	701,927	84.8
PRE-CICA Actions	1,830,418	9.7	3,314,365	14.9	0	0.0			4,846	0.6	541	0.1
POST-CICA Actions	14,608,455	77.5	100.0	16,452,774	74.0	100.0	3,166,781	82.8	100.0	6,041,845	84.9	100.0
Full & Open Competition D/	6,591,642	45.1	7,040,432	42.8	2,646,702	83.5	4,230,459	70.0	665,531	95.2	673,098	96.0
Sealed Bids	30,036	2.1	366,371	2.2	67,787	2.1	323,159	5.3	469,198	67.2	492,533	69.9
Competitive Proposal Combination	5,345,468	36.5	5,534,515	33.6	2,205,945	69.7	3,310,614	54.8	77,636	11.1	10,863	14.5
Architect-Engineer	56,163	0.4	39,077	0.2	1,154	*	391	*	4,788	0.7	2,565	*
Basic Research	17,835	1.2	11,200	0.1	750	0.0			39,381	5.6	22,542	3.2
Multiple Award Schedule	122,881	0.8	145,097	0.9	6,294	0.2	4,301	0.1	7,874	1.1	6,082	0.9
Alternate Source -	100	*	2,533	*	806	*	1,707	*	0	0.0	0	0.0
Reduced Cost Mobilization	0	0.0	60	0	0	0.0	0	0	0	0.0	0	0.0
Eng/R&D Capability	0	0.0	2,473	*	806	*	1,707	*	0	0.0	0	0.0
Set Aside	576,372	3.9	575,718	3.5	363,965	11.5	590,287	9.8	66,153	9.5	51,822	7.4
0.7 Full Open Competition	8,011,960	54.8	9,410,830	57.2	520,079	16.4	1,811,386	30.0	33,563	4.8	28,288	4.0
Only One Source	5,781,704	39.5	5,606,986	33.1	94,129	3.0	209,054	3.5	4,931	0.7	4,993	0.7
Unique Source	77,684	5.3	50,681	3.1	44,383	1.4	115,491	1.9	1,666	0.2	1,045	0.1
Follow-on	1,932,773	13.3	3,070,129	18.7	470	*	1,463	*	227	*	500	*
Unsolicited Res Prop	4,656	*	8,390	0.1	0	0.0	0	0.0	105	*	97	*
Patent/Data Rights	56,564	0.4	139,724	0.8	219	*	1,420	*	97	*	0.0	*
Utilities	43,987	0.3	107,522	0.7	1,468	*	2,291	*	88,338	1.5	3,037	0.4
Standardization	2,960,491	20.3	1,776,320	10.8	47,519	1.5	88,351	1.5	3,444	0.5	0.4	0.5
Other	92,958	0.6	489,730	3.0	37,419	1.2	1,074,885	17.8	9,479	1.4	6,243	0.9
Urgency	484,476	3.3	1,468,903	8.9	64,243	2.0	243,347	4.0	0	0.0	0	0.0
Mobilization	537,803	3.7	775,858	4.7	785	*	2,300	*	0	0.0	0	0.0
Essential R&D Capability	47,567	0.3	63,145	0.4	261	*	255	*	0	0.0	0	0.0
International Agreement	292,394	2.0	269,726	1.6	28,331	0.9	82,745	1.4	19,453	2.8	17,052	2.4
Authorized Resale	7,049	*	47,226	0.3	294,911	9.3	198,714	3.3	0	0.0	0	0.0
National Security	760,631	5.2	689,256	4.2	0	0.0	86	*	0	0.0	0	0.0
Public Interest	310	*	1,512	*	0	0.0	0	0.0	0	0.0	0	0.0
Otherwise Ruth by Statute	4,853	*										

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure According to Kind of Contracting Action: FY 1992 - FY 1991^{a/b}

SOLICITATION PROCEDURE	TOTAL			NEW WORK			DELIVERY ORDERS			MODIFICATIONS		
	Oct 91-Mar 92	%	Actions	Oct 90-Mar 91	%	Actions	Oct 91-Mar 92	%	Actions	Oct 90-Mar 91	%	Actions
TOTAL	4517657	100.0	4858690	100.0	0	0	0	0	0	0	0	0
INTERAGENCY/FIRS B/	25553	0.6	24559	0.5	852	809	984	972	618	618	574	574
ACTIONS OF \$25,000 OR LESS	441939	97.7	472915	97.6	0	0	0	0	0	0	0	0
ACTIONS (EXCEPT FIRS) OVER \$25,000	80165	1.8	91216	1.9	24905	30141	32341	31038	22849	22849	24037	24037
PRE-CICA ACTIONS	2293	0.1	3403	0.1	208	33	1448	1676	637	637	1414	1414
POST-CICA ACTIONS	77872	1.7	100.0	87813	1.8	100.0	24167	100.0	29828	100.0	35362	100.0
FULL & OPEN COMPETITION C/	52262	67.1	54019	61.5	16480	66.5	18798	63.0	20244	65.5	19703	55.7
SEALED BIDS	5792	7.4	6286	7.2	3082	12.4	3331	11.4	1094	11.3	16336	70.0
COMPETITIVE PROPOSAL	23360	36.4	29436	33.5	8113	29.9	8922	29.9	11438	37.0	11639	32.9
COMBINATION	315	0.4	262	0.3	72	0.3	71	0.2	99	0.3	70	0.2
ARCHITECT-ENGINEER	1511	1.9	1442	1.6	354	1.4	397	1.3	729	2.4	613	1.7
BASIC RESEARCH	1327	1.7	1307	1.5	196	0.8	272	0.9	* 3875	12.5	3460	9.8
MULTIPLE AWARD SCHEDULE	3889	5.0	3487	4.0	6	*	6	*	3875	*	1128	*
ALTERNATE SOURCE -	273	0.4	168	0.2	44	0.2	45	0.2	52	0.2	15	*
REDUCED COST	1	*	5	*	0	*	0	*	0	*	177	0.8
MOBILIZATION	253	0.3	147	0.2	37	0.1	42	0.1	51	0.2	12	*
ENG/R&D CAPABILITY	19	*	16	*	7	*	1	*	1	*	165	0.7
SAT RAIDE	10795	13.9	11631	13.2	4603	18.6	5694	19.1	2954	9.6	2770	7.8
O/T FULL & OPEN COMPETITION	25570	32.8	33775	38.5	8273	38.4	11028	37.0	10625	34.4	15654	44.3
ONLY ONE SOURCE	73002	16.7	15181	17.3	4675	18.9	4778	16.0	4854	15.7	6798	30.0
UNIQUE SOURCE	7309	9.4	7532	8.6	2990	10.5	2559	8.6	3006	9.7	3236	19.2
FOLLOW-ON	593	0.7	671	0.8	157	0.6	144	0.5	90	0.3	1226	0.4
UNSOLOITED RES PROPS	84	*	105	*	16	*	16	*	1	*	67	1.5
PATENT/DATA RIGHTS	234	0.3	486	0.6	79	0.3	109	0.4	112	0.4	284	0.8
UTILITIES	566	0.7	1795	2.0	29	0.1	10	*	516	1.7	1760	5.0
STANDARDIZATION	4221	5.4	4585	5.2	1800	7.3	1911	6.4	1129	3.7	1391	3.9
URGENCY	2992	3.8	6572	7.5	1805	7.3	4502	15.1	571	1.8	1413	4.0
MOBILIZATION	1211	1.6	3152	3.6	138	0.6	151	0.5	446	1.4	2222	6.3
ESSENTIAL R&D CAPABILITY	137	0.2	204	0.2	17	0.1	29	0.1	16	0.1	*	*
INTERNATIONAL AGREEMENT	131	0.2	115	0.1	45	0.2	33	0.1	6	*	18	0.1
AUTHORIZED BY STATUTE OR	3941	5.1	3771	4.3	1306	5.3	1090	3.7	1299	4.2	1315	3.7
AUTHORIZED RESELL	3287	4.2	3690	4.2	19	0.1	11	*	3259	10.5	3677	10.4
NATIONAL SECURITY	858	1.1	1098	1.3	265	1.1	43*	1.5	169	0.5	194	0.5
PUBLIC INTEREST	11	*	2	*	3	*	14	0.1	2	*	5	*
OTHERWISE AUTH BY STATUTE	40	0.1	9	*	14	0.1	2	*	24	0.1	5	*

^a For definitions and coverage, see notes on coverage. ^b Includes pre-CICA 68 schedules and actions with another Federal Agency.

W/ Includes Federal Schedule awards.

C/ Includes Post-CICA 8(a) program.

D/ Less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of fiscal years 1992 and 1991. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1982 through 1991.

During the first half of FY 1992 awards over \$25,000 (excluding intragovernmental awards) totaled \$47,419 million, of which \$30,587 million, or 64.5 percent, were awarded under fixed price procedures and \$15,542 million, or 32.8 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$1,289 million, or 2.7 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 13.5 percent of the total contract awards over \$25,000 during the first half of FY 1992. The use of incentive contracts (both

fixed price and cost-type combined) increased from 17.9 percent of total contract dollars in the first half of FY 1991 to 18.6 percent this year. The use of firm fixed-price contracts decreased from 51.0 percent to 45.9 percent.

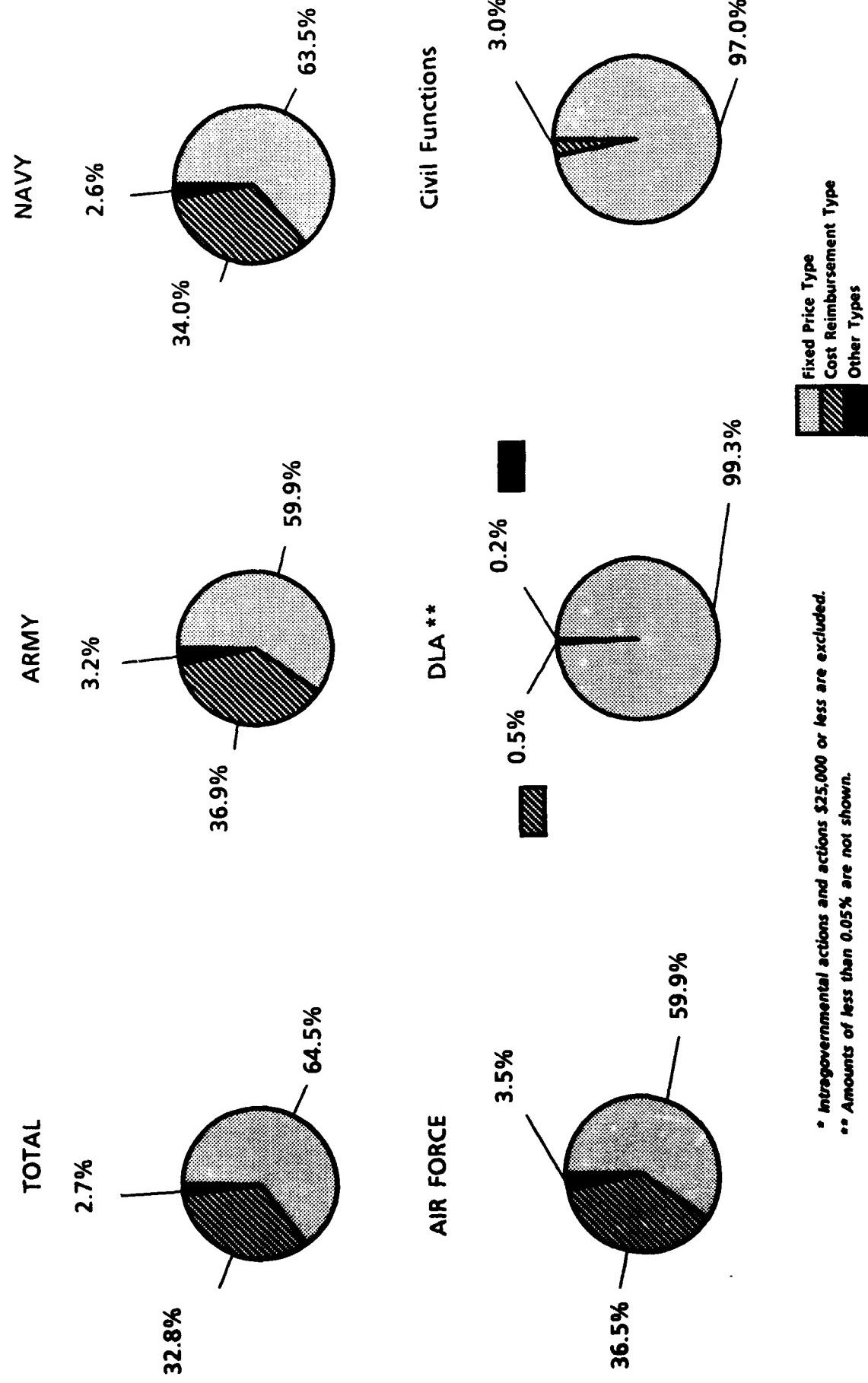
The total of 74,674 contract actions over \$25,000 for the first half of fiscal year 1992 (see Table 16) includes 24,975 original contract actions and modifications calling for additional work and 49,699 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 17.1 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract decreased by 11.0 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component for the first half of FY 1992.

Chart V

**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: First Half Fiscal Year 1992**

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.

** Amounts of less than 0.05% are not shown.

TABLE 16
**DoD Prime Contract Awards by Type of Contract Pricing Provision,
 According to Defense Component: FY 1992 - FY 1991**
 R/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/			ARMY			NAVY		
	OCT 91 - MAR 92		OCT 90 - MAR 91	OCT 91 - MAR 92		OCT 90 - MAR 91	OCT 91 - MAR 92		OCT 90 - MAR 91
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT
TOTAL	\$56,522,983	*	\$64,836,702		\$11,206,660		\$12,688,763		\$17,581,261
INTERGENCY/FMS	4,131,608		3,628,929		1,014,581		1,125,119		1,351,635
ACTIONS \$25,000 OR LESS	4,972,583		5,216,647		746,411		1,488,314		1,124,367
ACTIONS OVER \$25,000	47,418,792	100.0	55,991,126	100.0	9,445,668	100.0	10,075,330	100.0	15,204,760
FIXED PRICE TYPE	30,586,990	64.5	40,860,180	73.0	5,657,266	59.9	6,444,081	64.0	9,652,680
FIRM	21,784,083	45.9	28,555,830	51.0	5,125,617	54.7	5,225,956	52.0	7,596,765
DETERMINABLE	5,123,753	10.3	7,177,884	12.3	1,268,990	0.3	1,305,533	0.3	1,189,904
INCENTIVE PRICE ADJUSTMENT	5,193,372	11.6	7,151,833	12.8	1,146,618	1.2	1,353,377	1.4	1,834,662
COST REIMBURSEMENT TYPE	3,185,782	6.7	4,985,683	8.9	350,981	3.7	1,142,255	11.3	207,385
NO FEE	1,542,399	32.8	13,992,985	25.0	3,488,889	36.9	3,469,410	34.4	5,163,685
FIXED FEE	6,392,228	13.5	1,105,189	2.0	1,123,455	1.3	1,061,820	2.6	1,179,150
INCENTIVE FEE	3,296,566	7.5	6,685,307	11.9	1,168,970	12.4	1,061,820	10.5	3,351,397
AWARD FEE	4,339,283	10.4	2,881,956	5.1	1,224,164	13.0	1,689,019	6.9	973,939
OTHER TYPES	1,289,404	2.7	1,137,961	2.0	2,995,513	3.2	1,451,706	14.4	651,185
TIME AND MATERIALS	1,098,340	2.3	937,789	1.7	293,902	3.1	157,737	1.5	388,395
LABOR HOURS	191,064	0.4	200,172	0.4	5,611	0.1	6,102	0.1	24,072
 AIR FORCE									
TOTAL	\$18,837,909		\$22,247,427		\$3,824,525		\$7,118,545		\$802,131
INTERGENCY/FMS	1,655,597		1,165,118		56,509		84,272		18,690
ACTIONS \$25,000 OR LESS	872,765		1,446,359		613,659		1,010,029		86,148
ACTIONS OVER \$25,000	16,309,547	100.0	19,635,150	100.0	3,154,357	100.0	6,024,241	100.0	697,293
FIXED PRICE TYPE	9,777,034	59.9	14,172,282	72.2	3,193,603	99.3	5,999,029	99.6	676,494
FIRM	10,513,060	53.5	1,205,512	38.2	3,010,638	50.0	675,610	50.0	675,610
DETERMINABLE	13,382	0.1	11,856	0.1	283	0.2	62,244	1.0	84
INCENTIVE PRICE ADJUSTMENT	3,477,037	21.3	3,295,207	16.5	0	0.0	200	*	0.0
COST REIMBURSEMENT TYPE	4,087,754	22.5	4,402,204	22.0	1,927,748	61.1	2,926,087	48.6	600
NO FEE	5,953,758	36.5	4,843,783	24.7	15,054	0.5	17,599	0.3	20,798
FIXED FEE	5,558,670	34.4	713,988	3.6	4,659	0.1	3,773	0.1	3,630
INCENTIVE FEE	1,376,381	8.4	2,111,518	10.8	10,405	0.3	13,776	0.2	7,522
AWARD FEE	1,088,525	6.7	917,653	4.7	0	0.0	0	0.0	12,175
OTHER TYPES	578,755	3.5	619,085	3.2	5,699	0.2	7,633	0.1	0.0
TIME AND MATERIALS	429,933	2.6	505,286	2.6	4,702	0.1	3,639	0.1	355
LABOR HOURS	148,822	0.9	113,799	0.6	998	0.1	4,044	0.1	355

b/ For definitions and coverage, see notes on coverage.

c/ Includes Other Defense Agency awards.

d/ Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information
 Operations and Reports

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1992 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL b/			ARMY			NAVY					
	OCT 91 - MAR 92			OCT 91 - MAR 92			OCT 91 - MAR 92					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,517,657				899,583				866,281			
INTERCOURSE/FPS	289,814				83,530				77,513			
ACTIONS \$25,000 OR LESS	4,085,775				734,897				763,087			
ACTIONS OVER \$25,000	74,674	100.0	24,975	49,699	15,012	100.0	5,376	9,636	25,593	100.0	9,135	16,458
FIXED PRICE TYPE	54,429	72.9	21,990	32,439	11,270	75.1	4,788	6,482	15,784	61.7	7,726	8,058
FIRM	50,656	67.8	21,274	29,312	10,947	72.9	4,749	6,198	14,988	58.6	7,639	7,339
REDETERMINABLE	143	0.2	34	109	41	0.3	9	32	48	0.2	14	34
INCENTIVE	1,297	1.7	178	1,119	39	0.3	9	30	595	2.3	37	559
ECONOMIC PRICE ADJUSTMENT	2,333	3.1	504	1,829	243	1.6	21	222	142	0.6	16	126
COST REIMBURSEMENT TYPE	15,531	20.8	2,392	13,139	2,340	18.9	492	2,348	7,681	30.0	1,034	6,597
NO FEE	1,520	2.0	232	1,288	332	2.2	59	273	1,78	0.7	40	138
FIXED FEE	11,123	14.9	1,744	9,379	1,700	11.3	295	1,405	6,319	24.7	940	5,379
INCENTIVE FEE	408	0.5	85	323	204	1.4	35	169	79	0.3	16	63
AWARD FEE	2,480	3.3	331	2,149	604	4.0	103	501	1,105	4.3	88	1,017
OTHER TYPES	4,714	6.3	593	4,121	902	6.0	96	806	2,128	8.3	325	1,803
TIME AND MATERIALS	4,065	5.4	460	3,605	883	5.9	91	792	1,908	7.5	265	1,643
LABOR HOURS	649	0.9	133	516	19	0.1	5	14	220	0.9	60	160
AIR FORCE	DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS								
	OCT 91 - MAR 92			OCT 91 - MAR 92			OCT 91 - MAR 92					
TOTAL	1,098,776				522,890				147,269			
INTERCOURSE/FPS	85,921				33,499				5,597			
ACTIONS \$25,000 OR LESS	994,127				479,129				139,346			
ACTIONS OVER \$25,000	18,655	100.0	4,964	13,691	9,788	100.0	4,272	5,516	1,712	100.0	592	1,120
FIXED PRICE TYPE	13,116	70.3	4,253	8,863	9,696	99.1	4,238	5,458	1,617	94.5	559	1,058
FIRM	12,264	65.7	4,041	8,233	9,108	93.1	3,940	5,168	1,622	94.2	538	1,054
REDETERMINABLE	33	0.2	10	23	2	*	1	1	0	0.1	1	1
INCENTIVE	604	3.2	128	416	0	0	0	289	0	0.1	0	1
ECONOMIC PRICE ADJUSTMENT	215	1.2	74	141	586	6.0	297	1	0	0.1	0	1
COST REIMBURSEMENT TYPE	3,943	21.1	567	3,376	85	0.9	31	54	95	5.5	33	62
NO FEE	881	4.7	105	776	21	0.2	4	17	33	1.9	12	21
FIXED FEE	2,321	12.4	327	1,984	64	0.7	27	37	43	2.5	15	28
INCENTIVE FEE	120	0.6	31	89	0	0.0	0	0	0	0.0	0	0
AWARD FEE	621	3.3	94	527	0	0.0	0	0	19	1.1	6	13
OTHER TYPES	1,596	8.6	144	1,452	7	0.1	3	4	0	0.0	0	0
TIME AND MATERIALS	1,241	6.7	91	1,150	3	*	1	2	0	0.0	0	0
LABOR HOURS	355	1.9	53	302	4	*	2	2	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1991 A/

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/			ARMY			NAVY					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,858	690			1,456	376			924	921		
INTERGENCY/FMS	270	788			80	107			74	572		
ACTIONS \$25,000 OR LESS	4,430	543			1,287	271			823	884		
ACTIONS OVER \$25,000	85	979	100.0	30.141	55	838	19.701	100.0	26	180	100.0	9,456
FIXED PRICE TYPE	66	193	77.0	27.179	39	014	15	647	5	763	64.0	8,114
FIRM REDETERMINABLE	60	019	69.8	26,081	33	938	14	485	5	564	59.7	8,028
INCENTIVE PRICE ADJUSTMENT	2,218	0.3	2,2	225	1,632	71	0.5	17	42	0.2	23	7,606
ECONOMIC PRICE ADJUSTMENT	1,857	2.2	2,2	802	3,297	1,041	0.1	24	920	3.5	45	875
COST REIMBURSEMENT TYPE	15	327	17.8	2,227	13	100	3,118	16.8	531	167	0.6	18
NO FEE	1,787	2.1	2,2	282	1,505	667	3.4	142	525	177	0.7	32
FIXED FEE	10	700	12.4	1,623	9,077	1,794	9.1	301	1,493	6,06	22.9	814
INCENTIVE FEE	4,466	10.5	4,4	422	2,225	1,225	1.1	13	212	1,06	0.4	16
AWARD FEE	2,374	2.8	2,8	278	2,096	632	3.2	75	557	1,088	3.9	83
OTHER TYPES	4,459	5.2	735	3,724	736	3.7	99	637	2,120	8.1	397	925
TIME AND MATERIALS	3,615	4.2	4,2	476	3,139	711	3.6	92	619	1,703	6.5	223
LABOR HOURS	844	1.0	259	585	25	0.1	7	18	417	1,174	1.6	243
TOTAL	1,716	509			552	015			187	291		
INTERGENCY/FMS	87	556			19	187			6	759		
ACTIONS \$25,000 OR LESS	1,605	604			520	584			177	234		
ACTIONS OVER \$25,000	23	342	100.0	6,026	17	316	11	780	100.0	6,970	4,810	100.0
FIXED PRICE TYPE	18	057	77.4	5,327	12	730	11	656	98.9	6,915	4,741	97.2
FIRM REDETERMINABLE	16,840	72.1	5,058	11,782	10	505	88.7	6,289	4,151	4,151	1,783	96.3
INCENTIVE PRICE ADJUSTMENT	43	0.2	0.2	28	14	0.1	8	0	6	0	0	0
COST REIMBURSEMENT TYPE	869	3.7	174	695	1,192	10.1	0.0	0	608	584	6	0
NO FEE	305	1.3	80	225	1,192	10.1	0.0	0	608	584	6	0
FIXED FEE	3,780	16.2	506	3,274	102	0.9	46	56	44	37	19	22
AWARD FEE	839	3.6	88	7,751	21	0.2	2	44	0	0	0	0
OTHER TYPES	2,775	9.3	315	1,860	81	0.7	44	44	0	0	0	0
TIME AND MATERIALS	1,331	0.6	15	116	0.6	0.0	0	0	0	0	0	0
LABOR HOURS	635	2.7	88	547	0	0.0	0	0	0	0	0	0
TOTAL	1,505	6.4	193	1,312	22	0.2	9	13	13	0.7	0	13
INTERGENCY/FMS	1,146	4.9	126	1,020	10	0.1	8	2	2	0.8	0	2
AWARD FEE	359	1.5	67	292	12	0.1	1	1	1	0.2	1	2
OTHER TYPES	359	1.5	67	292	12	0.1	1	1	1	0.2	1	2
TIME AND MATERIALS												
LABOR HOURS												

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services

Directorate For Information Operations and Reports

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1991 - FY 1982 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION		FY 1991		FY 1990		FY 1989		FY 1988		FY 1987	
AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL		\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0
FIXED PRICE TYPE (SUB-TOTAL)		96,760,113	76.6	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8
Firm Recoverable		71,670,745	56.8	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1
Incentive Economic Price Adjustment		37,936	0.3	56,4,031	0.5	751,226	0.6	74,446	0.1	3,052	*
COST REIMBURSEMENT AND OTHER TYPES		29,534,066	23.4	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2
No Fee		1,865,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1
Fixed Fee		13,442,422	10.6	13,820,480	11.3	12,728,604	10.6	13,986,018	10.8	13,006,905	9.6
Incentive Fee		4,136,995	3.3	4,558,135	3.7	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8
Reward Fee		6,905,079	5.5	5,692,428	4.7	5,473,737	4.5	5,430,496	4.2	4,146,968	3.1
Other B/		3,183,202	2.5	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7
TOTAL		\$137,542,840	100.0	\$139,912,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0	\$114,776,138	100.0
FIXED PRICE TYPE (SUB-TOTAL)		112,101,580	81.5	115,552,316	82.6	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7
Firm Recoverable		73,861,472	53.7	74,503,325	53.3	62,831,664	50.3	55,195,592	46.1	52,700,545	50.3
Incentive Economic Price Adjustment		19,018	0.1	29,280	0.2	56,1,861	0.5	907,403	0.8	1,348,503	1.3
COST REIMBURSEMENT AND OTHER TYPES		21,391,310	15.6	24,337,617	17.4	21,840,000	17.5	25,359,080	21.2	16,426,419	15.7
16,644,780	12.1	16,414,084	11.7	15,673,309	12.5	16,666,102	13.9	16,666,102	13.9	9,851,078	9.4
No Fee		25,441,260	18.5	24,355,780	17.4	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3
Fixed Fee		2,157,867	1.6	2,075,797	1.5	1,880,809	1.5	1,670,481	1.4	1,958,292	1.9
Incentive Fee		11,891,165	8.6	11,400,151	8.1	10,439,865	8.4	11,306,829	9.4	9,930,364	9.5
Reward Fee		5,730,251	4.2	6,369,419	4.6	6,675,880	5.3	4,487,480	3.7	7,951,977	7.6
Other B/		3,865,876	2.8	3,285,754	2.4	3,946,301	3.2	3,193,389	2.7	3,643,699	3.5
		1,790,101	1.3	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8	963,296	0.9

A/ For Definitions and Coverage.

B/ Includes Time and Materials and Labor Hours Contracts.

* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,709 reporting large contractors totaled \$57,053 million in FY 1991, which was a 4.3 percent increase from the \$54,708 million reported by 1,664 large contractors in FY 1990.

Small businesses received 34.0 percent of the total committed for subcontracting work during FY 1991, compared with 39.3 percent for FY 1990. Comparative data for FY 1982 through FY 1991 are given below.

(Amounts in Millions)

	1991	1990	1989	1988	1987	1986	1985	1984	1983	1982
1. Number of Large Contractors Reporting	1,709	1,664	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170
2. Military Subcontract Commitments	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329
a. Small Businesses	19,413	21,499	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380
b. Other Businesses	37,640	33,209	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	34.0	39.3	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more

offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service Commander US Special Operations Command Defense Advanced Research Projects Agency	<p>Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.</p>
Defense Commercial Communications Office	<p>Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.</p>
Defense Commissary Agency	<p>Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.</p>
Defense Evaluation Support Activity	<p>United States. The 50 states, the District of Columbia, and the outlying areas of the United States.</p>
Defense Information Systems Agency	<p>Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).</p>
Defense Mapping Agency	<p>Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).</p>
Defense Nuclear Agency	
Defense Supply Service – Washington Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)	
On Site Inspection Agency Strategic Defense Initiative Organization Uniformed Services University of Health Sciences WHS Contracting Office	
Prime Contract Award. A legally binding agreement executed by a department or an agency of DoD to obtain supplies, services, or construction.	
Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.	
Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the	